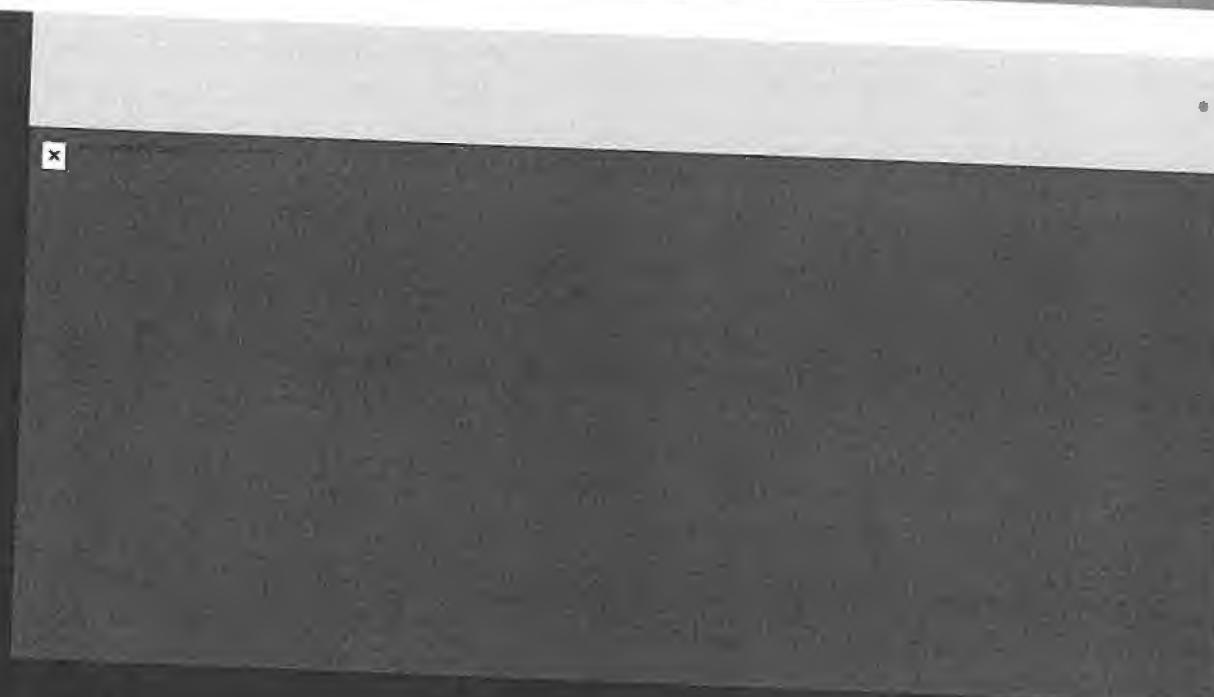


Kelsey Barak

From: Axon <donotreply@contact.axon.com>
Sent: Tuesday, February 19, 2019 1:06 PM
To: Michelle Blank
Subject: Policing big cities requires even bigger solutions. Learn more at Accelerate 2019.

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Accelerate offers content that will interest everyone at your agency, from your chief to your armorer to your PIO.

Come together and save with Accelerate 2019 agency group pricing — get each additional ticket for only \$200 (conference only) after two full-price tickets are purchased. And everyone who registers by the end of the week using code AAStore25 will also receive a \$25 voucher to use at the Axon store.

Here's a sampling of the sessions offered at Accelerate 2019:

- The Future of Technology and How to Stay in Front of It
- Policing on Camera: How NOT to Be the Next YouTube Sensation
- Self-Driving Cars and Law Enforcement

- Keys to Successful Axon Systems Integration

Worried you'll miss this deal while you wait for approval? We've got you covered — you can register now without paying and hold your spot.

REGISTER NOW



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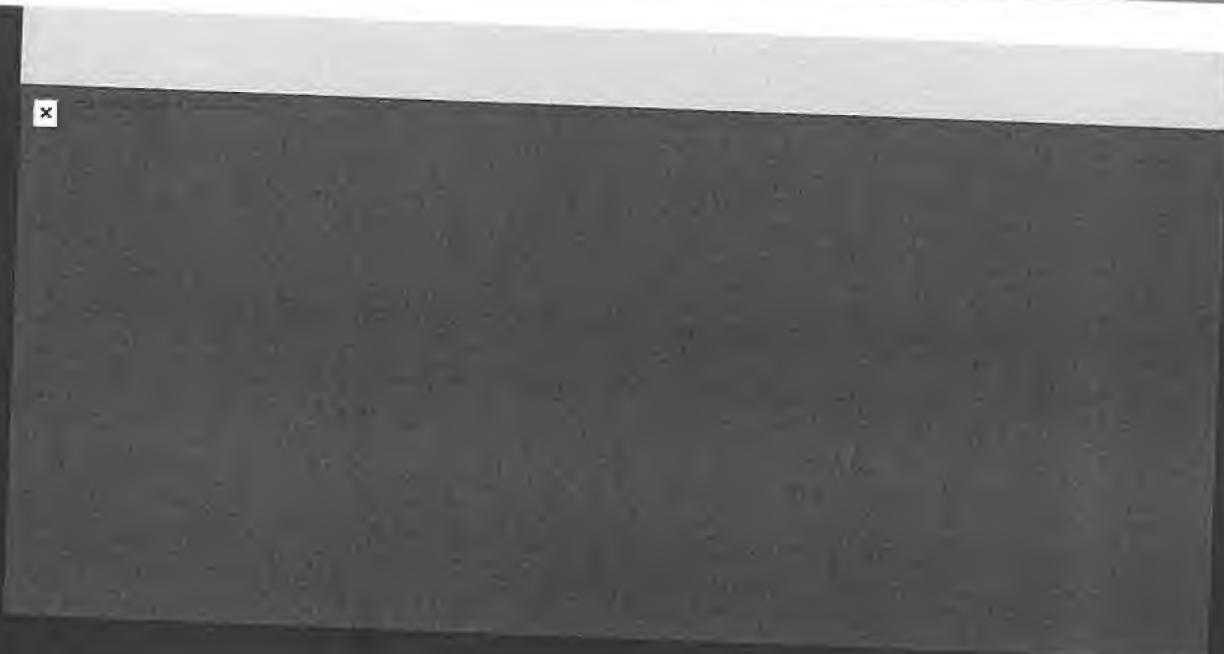
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Kelsey Barak

From: Axon <donotreply@contact.axon.com>
Sent: Tuesday, February 12, 2019 9:34 AM
To: Michelle Blank
Subject: Policing big cities requires even bigger solutions. Learn more at Accelerate 2019.

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Accelerate offers content that will interest everyone at your agency, from your armorer and IT pro to your PIO.

Come together and save with Accelerate 2019 group pricing — \$200 off each ticket after you purchase two. And everyone who registers by the end of the week using code AAStore25 will also receive a \$25 voucher to use at the Accelerate store for cool swag.

REGISTER NOW

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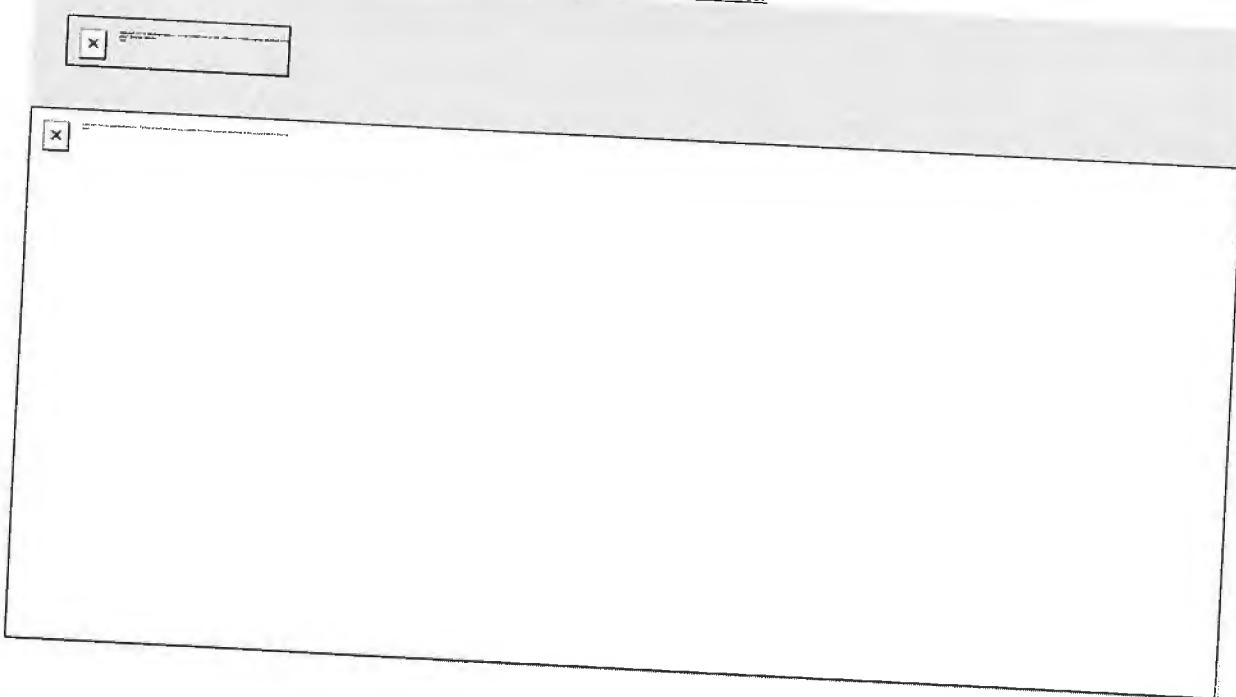


Kelsey Barak

From: Axon <donotreply@axon.com>
Sent: Thursday, November 8, 2018 9:13 AM
To: Michelle Blank
Subject: Last call for Axon Academy Bootcamp in San Francisco, CA

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SUPERPOWER YOUR AGENCY

You still have time to register for Axon Academy Bootcamp in San Francisco, but your window of opportunity is closing. Axon Academy Bootcamp gives you early access and insight into some of our revolutionary new products that can help superpower your agency – such as TASER 7, Axon Body 3, and Axon Records.

Registration closes 21 days before the event. Explore the event agenda below and click or tap the REGISTER NOW button to sign up. Seats are filling fast and there is limited capacity.

Agenda:

You have the option of attending one day of training or both.

- **TASER 7 - Thursday, November 29, 2018:** No fee (open to Chiefs, Command Staff, Officers and Certified Trainers)
 - 8:00-11:30
 - Receive an IACP product briefing from Axon executives
 - Hands-on TASER 7 firing experience
 - Participate in a risk management course
 - Experience virtual reality empathy training
 - Current TASER instructors can also get TASER 7 certified
 - 12:30-5:00
- - - TASER 7 Instructor Training Course — No cost! (only available for currently-certified instructors)
- **BWC Certification - Friday, November 30, 2018:** \$399 certification fee (Open to Administrators, Redaction Specialists and Officers)
 - 8:00-5:00
 - Become certified on Axon Body Worn Cameras and more, including:
 - Hardware: Axon Body 2, Axon Flex 2.
 - Applications: Axon Capture, Axon View.
 - Software: Evidence.com, Axon Device Manager, Axon Redaction Studio
 - Discounted for 90 days from \$600 down to \$399
 - This is the first time this sold-out certification has been offered outside of Scottsdale, AZ

REGISTER NOW



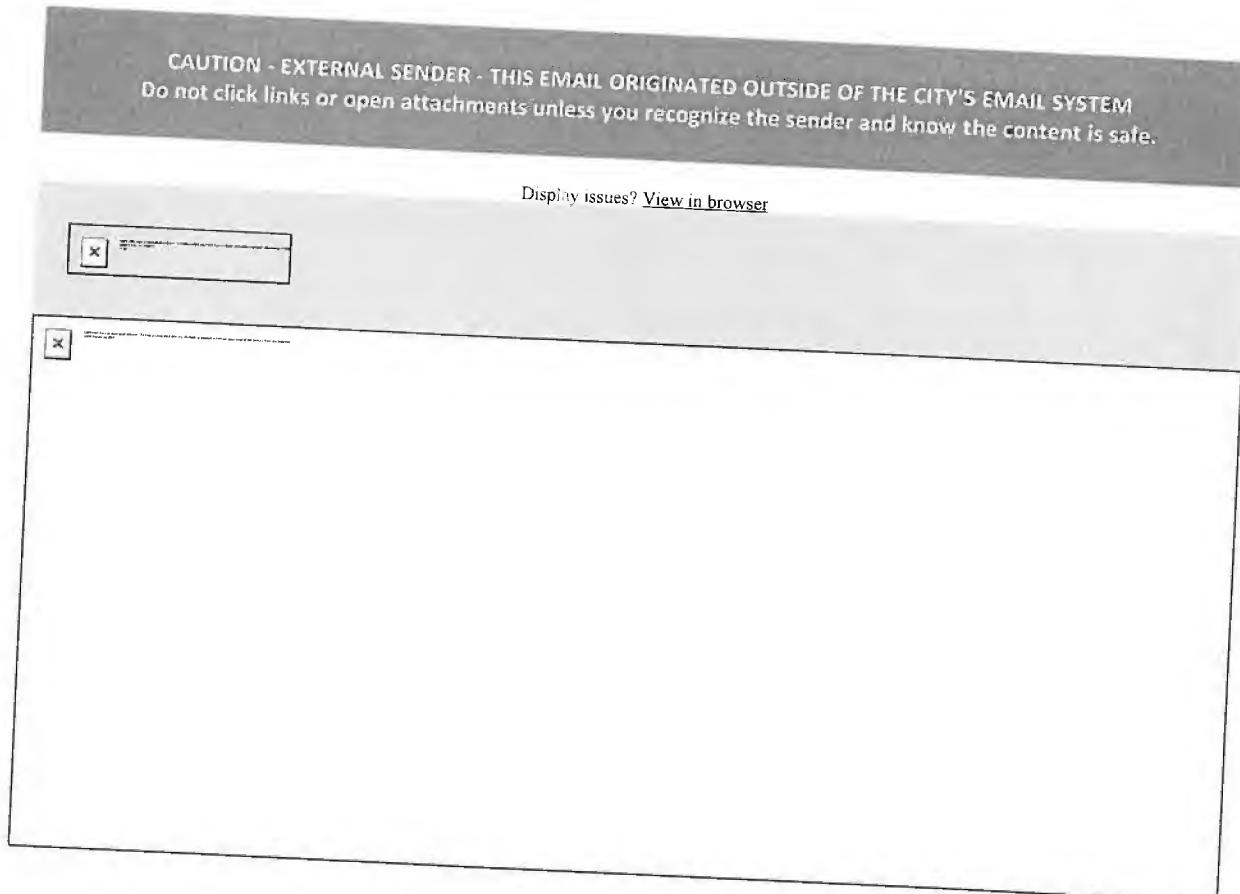
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Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Wednesday, November 7, 2018 7:26 AM
To: Michelle Blank
Subject: The biggest and best public safety technology conference is back.



TOGETHER WE GO

Axon Accelerate – the leading technology conference in public safety – is back. Accelerate 2019 is a symposium that brings together the best and brightest in public safety and beyond from around the world to explore the challenges you face every day. Network with peers and learn from experts. Find out what's on the horizon for law enforcement. Get hands-on training with cutting-edge technologies and techniques.

We are offering \$200 off the regular price with early bird pricing now through January 15th. Agency group pricing is available as well, with \$200 off the regular price for the first two attendees and \$499 off the regular price for each additional attendee. You can register now and pay in the new year.

January will be here before you know it, so make your reservations to what last year's Accelerate attendees said was "the best conference they have ever been to."

See you in April 2019!

CLAIM YOUR DISCOUNT

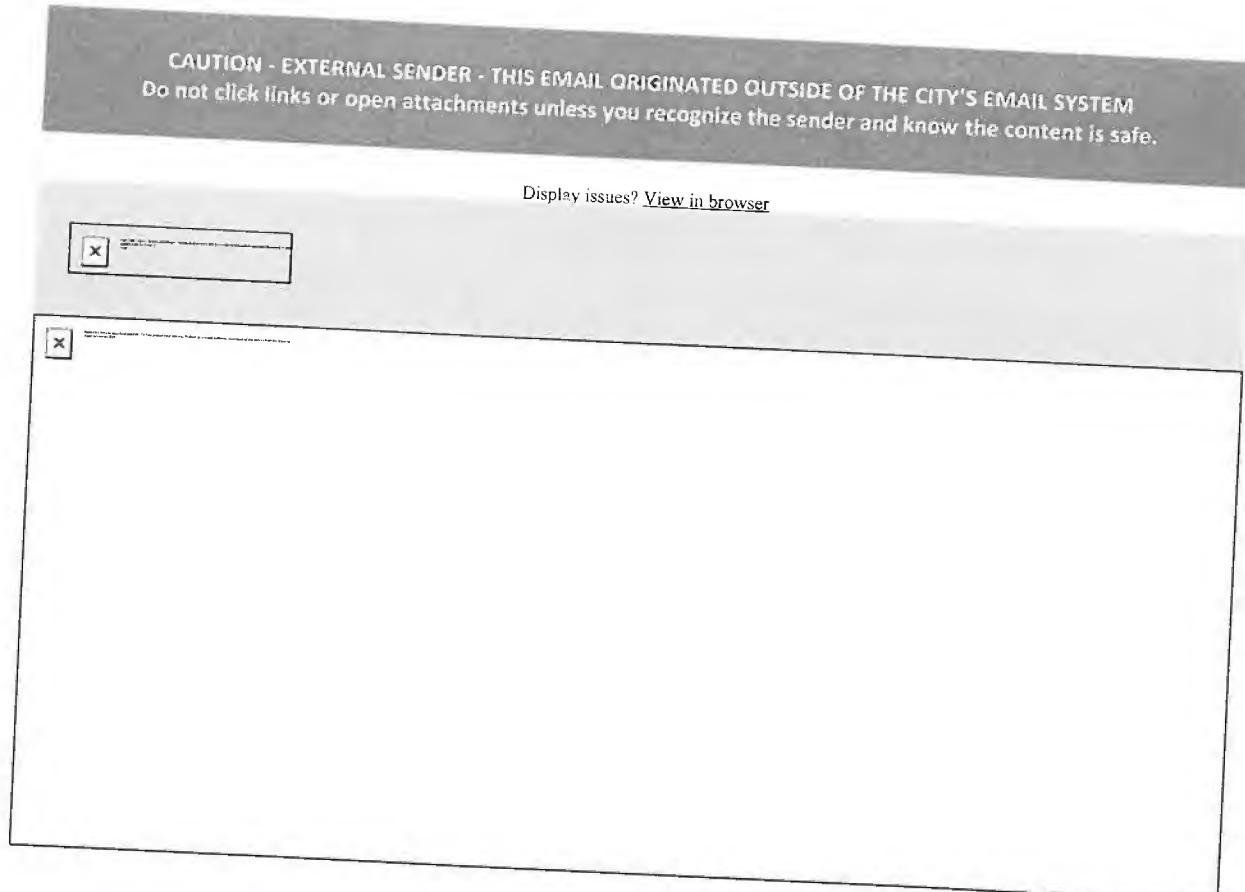


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Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Tuesday, November 6, 2018 9:23 AM
To: Michelle Blank
Subject: Get an early bird special for Axon Accelerate 2019



TOGETHER WE GO

Axon Accelerate – the leading technology conference in public safety – is back. Accelerate 2019 is a symposium that brings together the best and brightest in public safety and beyond from around the world to explore the challenges you face every day. Network with peers and learn from experts. Find out what's on the horizon for law enforcement. Get hands-on training with cutting-edge technologies and techniques.

We are offering \$200 off the walk-up price with early bird pricing now through January 15th. Group pricing is available as well, with \$200 off the walk-up price for the first two attendees and \$300 off the walk-up price for each additional attendee. You can register now and pay in the new year.

January will be here before you know it, so make your reservations to what last year's Accelerate attendees said was "the best conference they have ever been to."

See you in April 2019!

CLAIM YOUR DISCOUNT

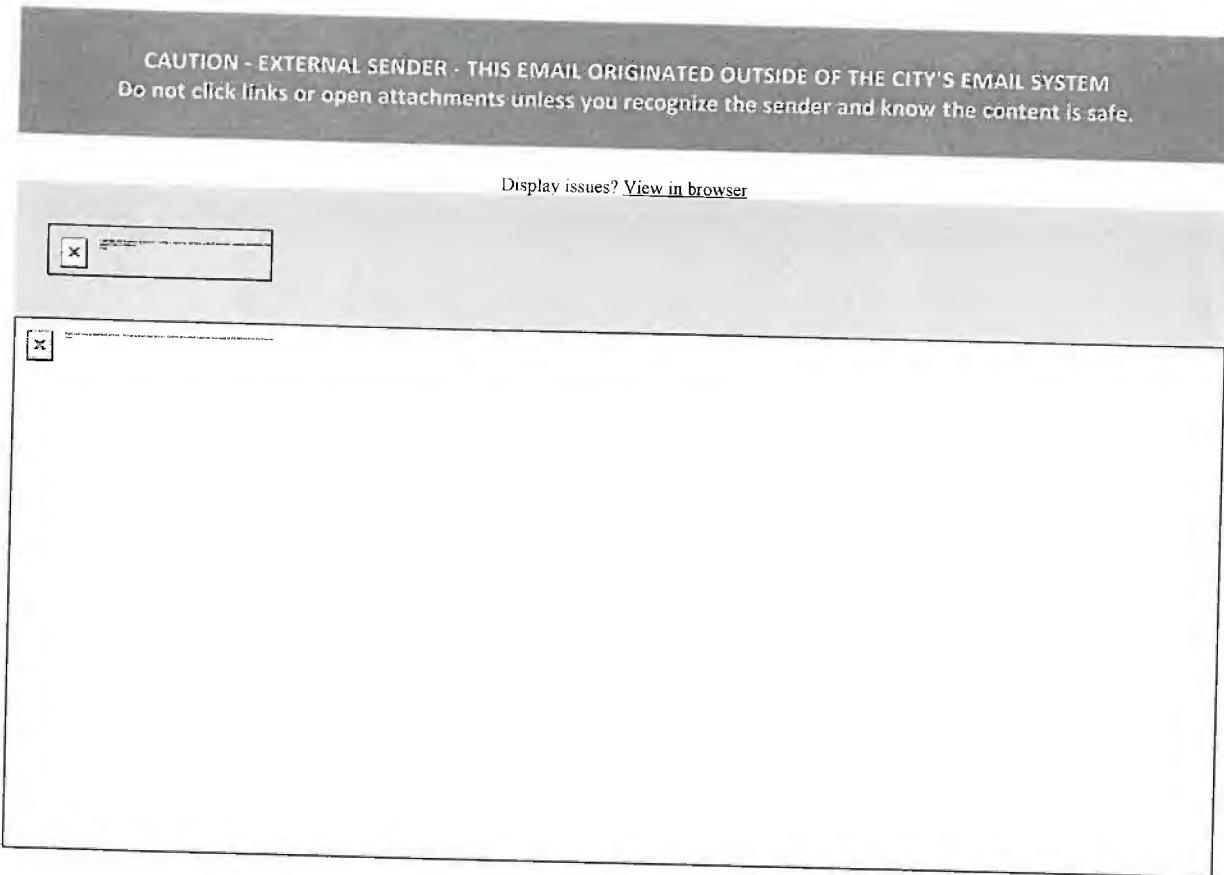


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Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Thursday, November 1, 2018 10:39 AM
To: Michelle Blank
Subject: Axon Academy Bootcamp is coming to San Francisco, CA



SUPERPOWER YOUR AGENCY

The Axon executive team, as well as the Axon Training Academy, are hitting the road and putting the power of the Axon network on display. Join us to see how Axon's latest innovations can help your agency. Get the latest updates, best practices, and training on risk management, body-worn cameras, the Axon ecosystem, and the new TASER 7 CEW. In addition, current TASER instructors can become certified on the new TASER 7 by attending a free five-hour TASER 7 Instructor course.

Explore the event agenda below or tap the REGISTER NOW button to sign up. Seats are filling fast and there is limited capacity.

Agenda:

You have the option of attending one day of training or both.

- **TASER 7 - Thursday, November 29, 2018:** No fee (open to Chiefs, Command Staff, Officers and Certified Trainers)
 - 8:00-11:30
 - Receive an IACP product briefing from Axon executives
 - Hands-on TASER 7 firing experience
 - Participate in a risk management course
 - Experience virtual reality empathy training
 - Current TASER instructors can also get TASER 7 certified
 - 12:30-5:30
 - TASER 7 Instructor Training Course — No cost! (only available for currently-certified instructors)
- **BWC Certification - Friday, November 30, 2018:** \$399 certification fee (Open to Administrators, Redaction Specialists and Officers)
 - 8:00-4:30
 - Become certified on Axon Body Worn Cameras and more, including:
 - Hardware: Axon Body 2, Axon Flex 2.
 - Applications: Axon Capture, Axon View.
 - Software: Evidence.com, Axon Device Manager, Axon Redaction Studio
 - Discounted for 90 days from \$600 down to \$399
 - This is the first time this sold-out certification has been offered outside of Scottsdale, AZ

REGISTER NOW

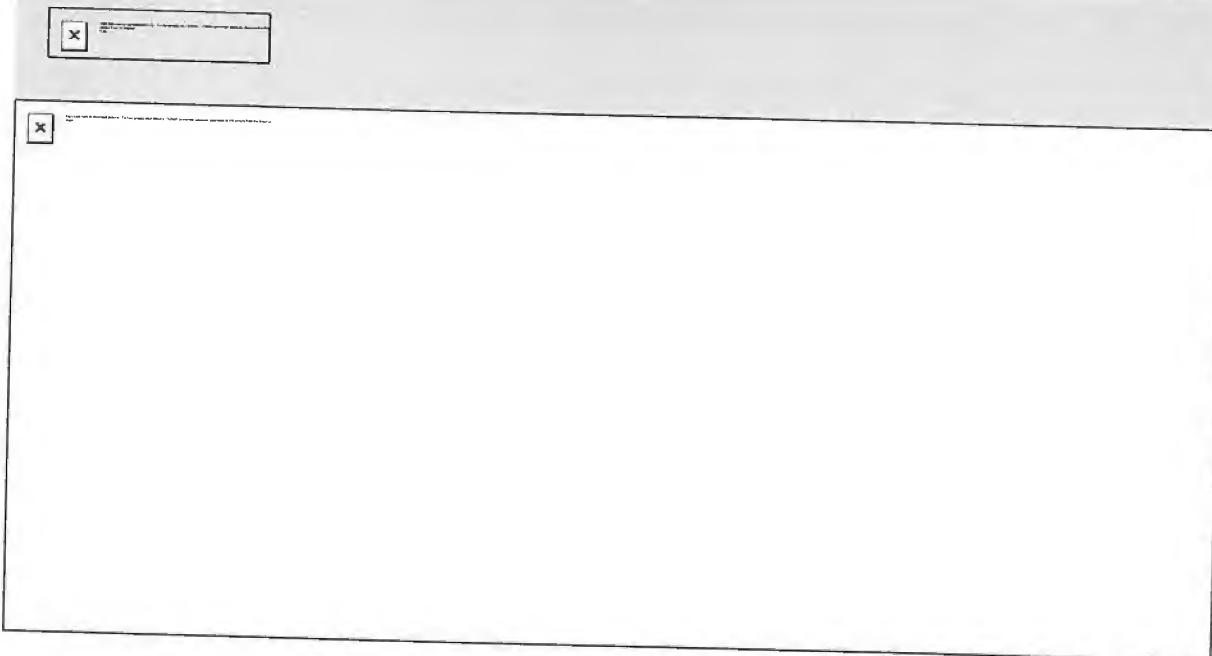


Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Thursday, October 25, 2018 9:58 AM
To: Michelle Blank
Subject: We asked. You voted. We booked him.

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We are excited and honored to announce our Keynote speaker for Axon Accelerate, retired Four-Star General Stan McChrystal. General McChrystal is the former head of the U.S. and International Forces in Afghanistan, the former leader of the Joint Special Operations Command, and is now a preeminent leadership mentor and instructor that's often referred to as the Steve Jobs of his field.

Register now to reserve your spot to next year's Accelerate conference to hear General McChrystal speak on innovative and proven successful leadership and team strategies.

REGISTER NOW



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Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Tuesday, October 16, 2018 7:15 AM
To: Michelle Blank
Subject: Last call for Axon Academy Bootcamp in Culver City, CA

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Don't Miss Your Window

Register now to see how Axon can superpower your agency



Date: Monday, November 5, 2018 - Tuesday, November 6, 2018

Location: Courtyard Marriott- LA Westside, 6333 Bristol Pkwy, Culver City, CA 90230

[Save my seat](#)

You still have time to register for Axon Academy Bootcamp in Culver City, but your window of opportunity is closing. Axon Academy Bootcamp gives you early access and insight into some of our revolutionary new products that can help superpower your agency – such as TASER 7, Axon Body 3, and Axon Records.

Registration closes 21 days before the event. Explore the event agenda below and click or tap the REGISTER NOW button to sign up. Seats are filling fast and there is limited capacity.

Agenda:

- **BWC Certification:** \$399 certification fee (Open to Administrators, Redaction Specialists and Officers)

8:00-4:30 - Become certified on Axon Body Worn Cameras and more, including:

- Hardware: Axon Body 2, Axon Flex 2.
- Applications: Axon Capture, Axon View.
- Software: Evidence.com, Axon Device Manager, Axon Redaction Studio
- Discounted for 90 days from \$600 down to \$399
- This is the first time this sold-out certification has been offered outside of Scottsdale, AZ
- **TASER 7: No fee** (open to Chiefs, Command Staff, Officers and Certified Trainers)

8:00-11:30 - No fee (open to Chiefs, Command Staff, Officers and Certified Trainers)

- Receive an IACP product briefing from Axon executives
- Hands-on TASER 7 firing experience
- Participate in a risk management course
- Experience virtual reality empathy training
- Current TASER instructors can also get TASER 7 certified

12:30-5:30 - No fee (open to Chiefs, Command Staff, Officers and Certified Trainers)

- TASER 7 Instructor Training Course — No cost! (only available for currently-certified instructors)

REGISTER NOW

Forward this Email

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Kelsey Barak

From: Rick Smith <rick.smith@contact.axon.com>
Sent: Monday, December 17, 2018 9:32 AM
To: Michelle Blank
Subject: Your feedback = our pay

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Dear Customer,

You probably get a lot of survey requests, and I can understand if you ignore most of them (to be candid, so do I).

But I want you to know that I value your input so much, that part of my employee's pay is directly tied to the results of this survey. They are obsessed with making you successful and want to know how they're doing.

So as a personal favor, please take three minutes to let us know how we're doing.

LAUNCH SURVEY: <http://go.pardot.com/e/636291/r-Z6BLJPY/3r412l/916056037?h=jBl-atpHgIRHL50w2niSDbciaQe4StSbfIsHISht-D4>

You have my assurance that your feedback will represent hundreds of other customers and echo in the halls of the Axon headquarters.

Thank you for your service to our communities, and happy holidays to you and your family!

Rick Smith
Founder and CEO, Axon

P.S. As a small token of gratitude, we'll be randomly selecting 50 participants and giving them \$20 Amazon gift cards.

<http://go.pardot.com/emailPreference/636291/5f94ebbd905dded52a7776ab5000fd3516711f41218aa0b3432bae8d7dc901e9/916056037>

From: Axon <noreply@contact.axon.com>
Sent: Thursday, November 15, 2018 12:03 PM
To: Michelle Blank
Subject: For those who serve

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AXON JOURNAL

NOVEMBER 2018

Sometimes “thank you” doesn’t say enough. And at Axon, we feel that it isn’t even said often enough. That’s why the focus of this month’s Axon Journal is honoring all of the men and women who put their lives on the line to keep our communities safe.



EMOTIONAL LAW ENFORCEMENT

TRIBUTE VIDEO GOES VIRAL

Law enforcement officers live anything but an ordinary existence. They're our community members and guardians. Our neighbors and night watchmen. Our friends and our first responders. And they don't always get the credit they deserve.

In recognition of those special, often under-appreciated men and women, Axon teamed up with chart-topping band One Republic to create a tribute video with One Republic's song "I Lived" serving as the soundtrack.

[WATCH THE VIDEO](#)



GENERAL STAN McCHRYS TAL TO DELIVER KEYNOTE AT AXON ACCELERATE 2019

WE ASKED. YOU VOTED.

And now we're excited to announce that former US Army General Stan McChrystal will be the keynote speaker for Axon Accelerate 2019 – the leading technology conference for public safety professionals.

"We are honored to invite one of America's greatest military leaders to speak at Axon Accelerate," says Axon CEO and founder, Rick Smith. "As the former head of US and international forces in Afghanistan, a former leader of Joint Special Operations Command and author of Team of Teams: New Rules of Engagement for a Complex World, General McChrystal will provide our

attendees with invaluable insight into leadership strategies and the relentless drive to protect our communities.”

Click or tap the link below to learn more about Axon Accelerate and to see General McChrystal's scheduled speaking times.

[VIEW THE SCHEDULE](#)

RETURN OF THE RISE AWARDS

We're incredibly proud to have so many heroic partners doing incredible work in the world, and we felt the need to recognize them. We're excited to announce that we will again be recognizing standouts from law enforcement with our RISE Awards ceremony at Axon Accelerate 2019.

For this past year's RISE Awards at Accelerate, we were honored to recognize members of the LVMPD for their heroic actions during the tragic Mandalay Bay mass shooting that took place just over a year ago. Click or tap the link below to hear their story.

SEE THEIR STORY



ITS NOT TOO LATE TO BE EARLY

Network with peers and learn from experts. Find out what's on the horizon for law enforcement. Get hands-on training with cutting edge technologies and techniques. Axon Accelerate 2019 brings

together the best and brightest in public safety and beyond from around the world to explore the challenges you face every day.

And now through January 15th we are offering \$200 off the regular price with early bird pricing. Agency group pricing is available as well, with \$200 off the regular price for the first two attendees and \$499 off the regular price for each additional attendee. You can register now and pay in the new year.

CLAIM YOUR DISCOUNT

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Kelsey Barak

From: Luke Larson <Luke.Larson@contact.axon.com>
Sent: Friday, September 21, 2018 9:14 AM
To: Michelle Blank
Subject: Thanks for your response

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Dear Axon Customer,

Two weeks ago I sent an email asking for your help in setting priorities for the new year. The response was fantastic. I'm grateful for the kind words I received back and the thoughtful requests and ideas for a stronger partnership.

There are a few trends we noticed in responses and we're thinking carefully about them in our planning sessions. But I want you to know, this isn't just a listening exercise. I'd like to take quick action when I hear an idea that could benefit you.

For example, several of you asked about training. You wanted access to certification training without having to travel as far to keep costs down and limit time away from the agency. Here are a few things we're doing to address this:

- NEARBY TRAINING: We're doing an experiment - taking Axon certification on the road in the fourth quarter of 2018. We'll start with several U.S. cities and expand from there based on customer interest. So far, Axon Body camera certification has only happened in Scottsdale and it always fills up quickly. We'll try this experiment and see if it gives the customers who want it more access to it.
- MORE AFFORDABLE TRAINING: This week, I've asked our training team to cut the price of this Body camera certification from \$600 to \$400 through the end of 2018. We have to ship equipment, rent facilities and send subject matter experts to each location, but this should allow us to cover a good portion of those costs and give more of those who want this certification the opportunity to participate.
- MORE TIME HANDS ON: We're working on improving our training for Body cameras and TASER weapons with a new team who specializes in modern learning technologies. You should begin to notice a shift from full-day PowerPoint time in a classroom to higher quality, interactive training online and more hands-on time with the equipment during training sessions.

Stay tuned for specifics on these training updates in the next 3-4 weeks.

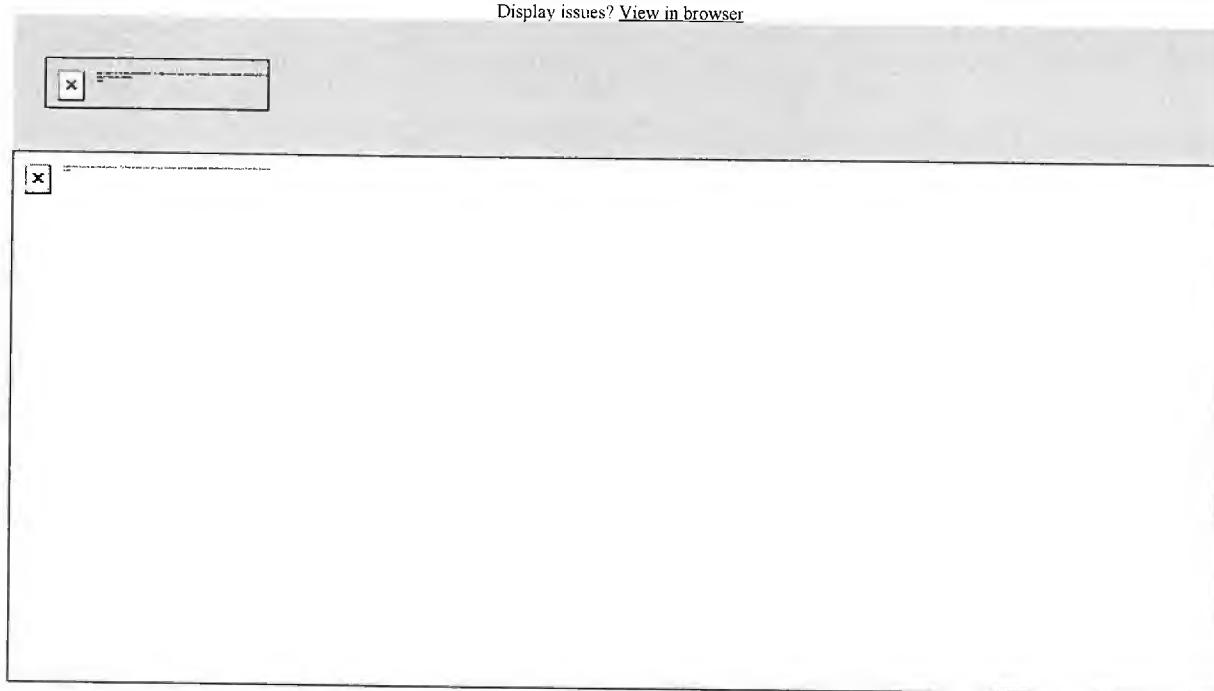
Anyway, that only addresses a handful of the comments I received, but I want you to know this was a very helpful exercise for me. I'm grateful for your thoughtful feedback and will periodically send updates as we make more decisions based on your input.

Warm Regards,

Luke Larson
President - Axon

If you no longer wish to receive email communication from us, please visit: <https://www.axon.com/info/unsubscribe>

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Thursday, November 30, 2017 9:34 AM
To: Marc Gonzales
Subject: Join our Axon Citizen webinar on December 15



TRUST IS A TWO-WAY STREET. KEEP IT OPEN WITH AXON CITIZEN.

Dear Marc,

Communities and law enforcement agencies rely on each other to prevent and solve crimes. Unfortunately, manual evidence collection and management, inefficient workflows, and security issues can weaken these efforts.

In our December 15 webinar, law enforcement and security experts will discuss the challenges of collecting digital evidence from the community and show how Axon Citizen streamlines the process. You'll learn about:

- Tools that simplify evidence collection, management, and verification

- Ways the public can contribute to an investigation in real time and privately
- Technology that supports law enforcement-witness corroboration

REGISTER FOR THE WEBINAR TODAY

Date: December 15, 2017

Time: 1:00 pm EST - 12:00 pm CST - 11:00 am MST - 10:00 am PST

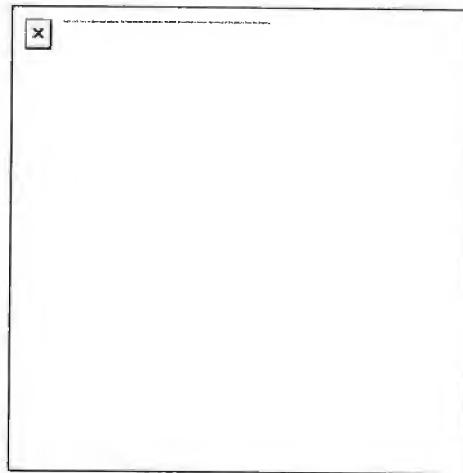
Duration: 30 minutes

SIGN UP NOW

MIKE WAGERS

VICE PRESIDENT, AXON ECOSYSTEM

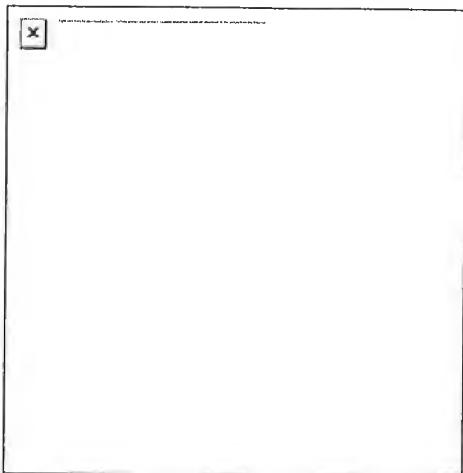
As the **former COO of the Seattle Police department** and a stalwart of public safety for Fortune 100s and the public alike, Mike knows firsthand how important timely evidence collection and management is in building community trust and preventing crimes.



NOAH SPITZER-WILLIAMS

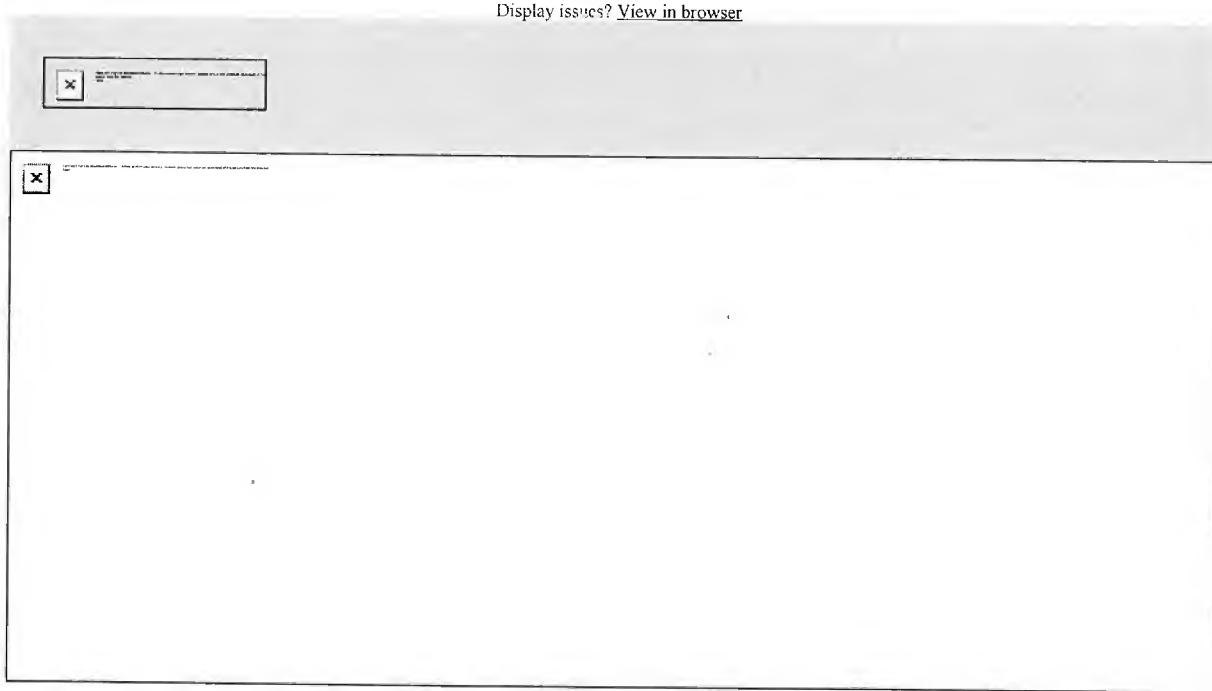
PRINCIPAL PRODUCT MANAGER LEAD, AXON

Noah has over 15 years of experience in product and technology management—including a few years as **founder of Highlight Hunter**, a video editing app. Today he's dedicated to keeping communities and law officers safe with Axon's cloud-connected devices and apps.



Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Wednesday, November 29, 2017 9:32 AM
To: Marc Gonzales
Subject: The Perfect Gift: 25% off Consumer TASERS



'TIS THE SEASON FOR TASER

Get safety and savings for everyone on your list with 25% off all Consumer TASER devices.
Peace of mind is the ultimate stocking stuffer.

Use the code **AxonLEFamily** at checkout.

BUY.TASER.COM

Sincerely,

Axon
Protect Life

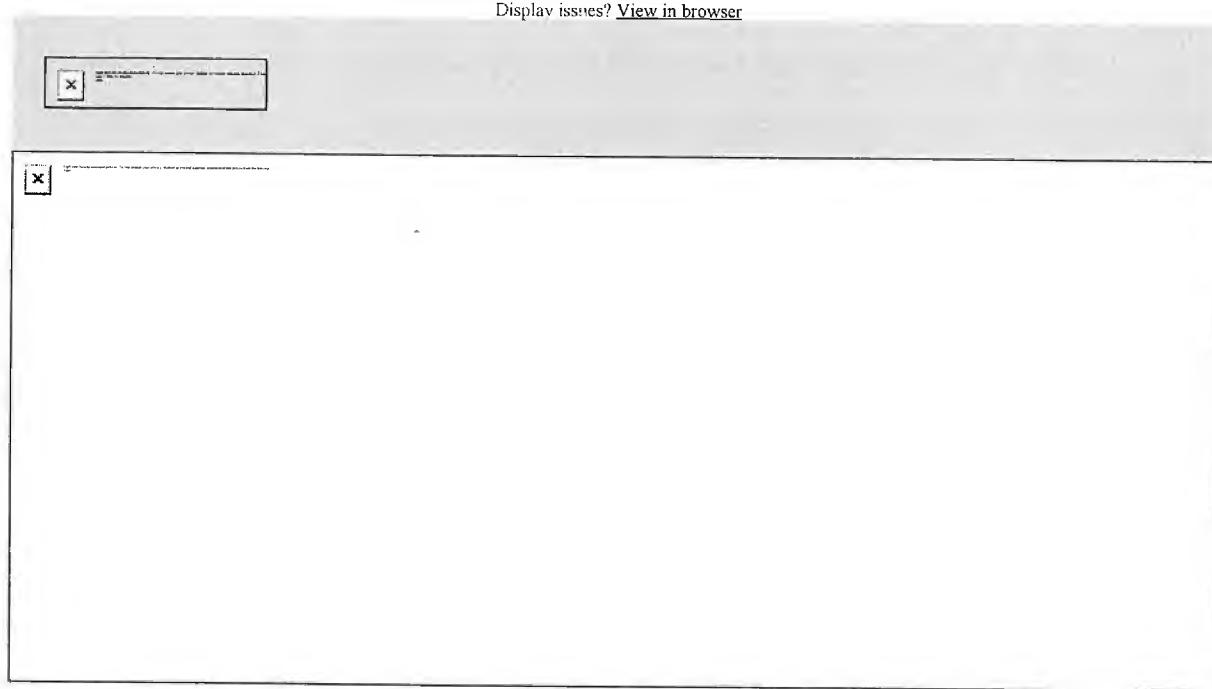


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Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Tuesday, October 10, 2017 10:47 AM
To: Marc Gonzales
Subject: IACP Product Sneak Peek



New products and updates have arrived at Axon. If you're coming to IACP, you can be among the first to learn about major improvements to redaction – as well as new tools that help you collect and manage evidence.

Stop by our IACP booth (#2825) for a sneak peek and demos of:

- Axon Signal Sidearm: Alerts Axon cameras to begin recording when you remove your gun from its holster
- Axon Records: Reimagined RMS product that we're actively developing for a 2019 launch
- AI: Learn how we're applying artificial intelligence to help automate workflows and generate insights

And as always, we have a few more announcements in the works that we're only sharing once it's show time.

Are you going to IACP?

YES, I AM IN

NO, BUT KEEP ME UPDATED

Sincerely,

Axon
Protect Life

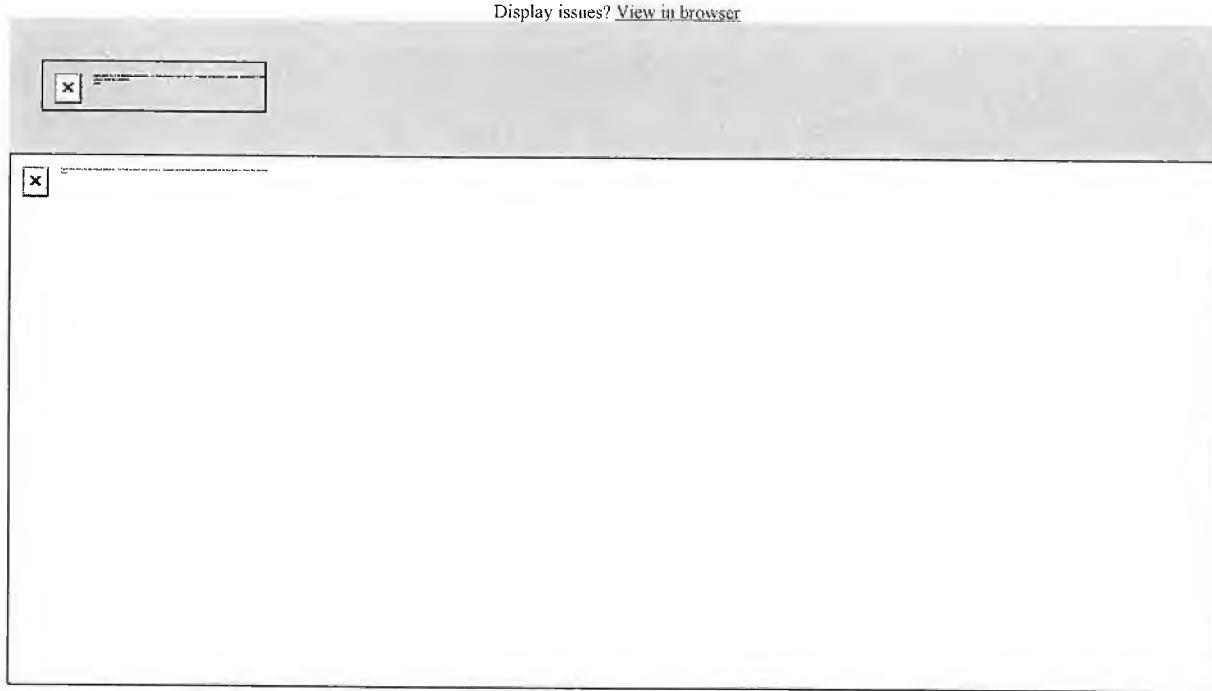


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Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Tuesday, October 3, 2017 12:00 PM
To: Marc Gonzales
Subject: Are you in? IACP 2017 is coming up fast



THE FUTURE IS HERE. ARE YOU IN?

Dear Marc,

Technology is transforming the day-to-day job of an officer. If you'll be at this year's IACP, swing by our booth (2825) to see the latest ways we're helping officers spend more time in the community and less time doing paperwork. Plus, you can learn more about a new program that gives select agencies early access to new technologies and helps them stay on the cutting edge.

Going to IACP?

YES, I'M IN

NO, BUT KEEP ME UPDATED

Sincerely,

Axon
Protect Life



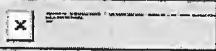
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Kelsey Barak

From: Zac Emmel <zemmell@axon.com>
Sent: Thursday, September 28, 2017 10:29 AM
To: Marc Gonzales
Subject: Axon wants your help!

Display issues? [View in browser](#)



Dear Marc,

My name is Zac, I'm on the product management team at Axon. We want to improve the evidence management experience for you and would really appreciate your feedback.

Would you be able to take a quick survey to help us out? It should take less than a minute.

[TAKE SURVEY](#)

Thanks so much!

Zac Emmel
Product Manager

Axon
Protect Life

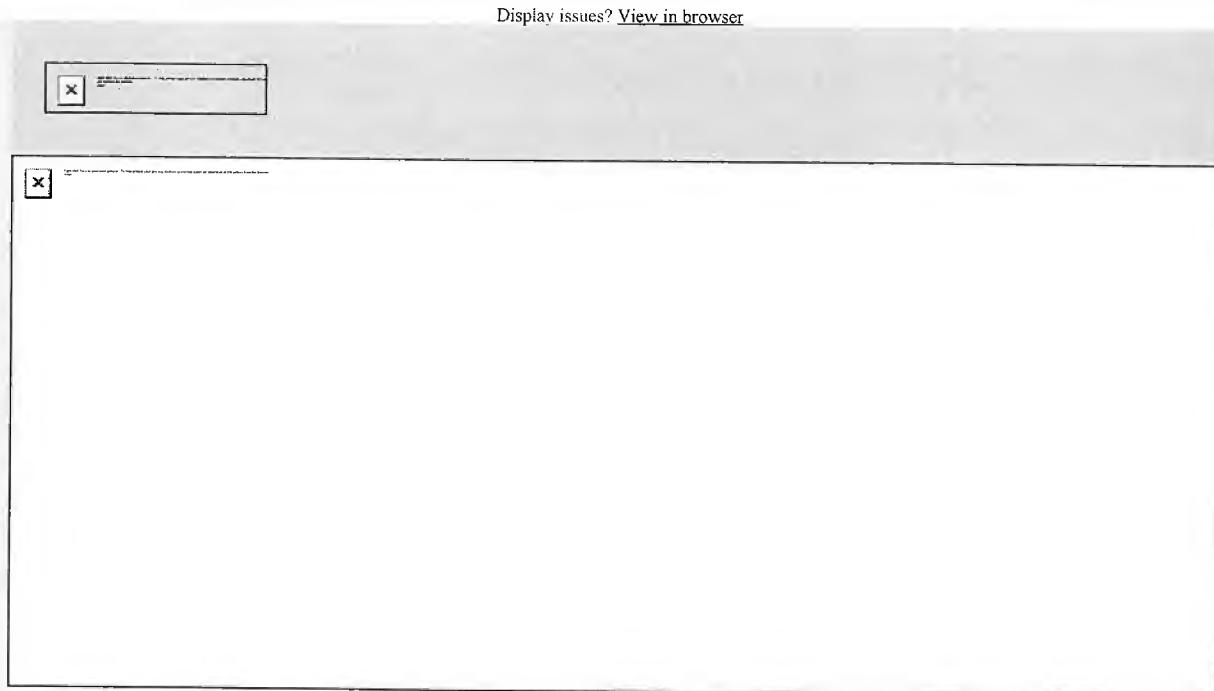


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Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Friday, September 22, 2017 10:06 AM
To: Marc Gonzales
Subject: Offense + Defense: Axon's Security Game is Unmatched



SECURITY AT AXON

Dear Marc,

At Axon, we go above and beyond to keep your critical evidence protected.

Watch our recent webinar on information security to learn about Axon's best practices that exceed industry standards to ensure your agency's data remains secure. Plus, get key insights from our internal security experts about the design process and security infrastructure of [Evidence.com](#).

[WATCH WEBINAR ON DEMAND](#)

Want more security information? Our recent blog series, [Security Minded](#), goes in-depth into our full security program, while giving you important tools and information to keep your agency protected.

Sincerely,

Axon
Protect Life

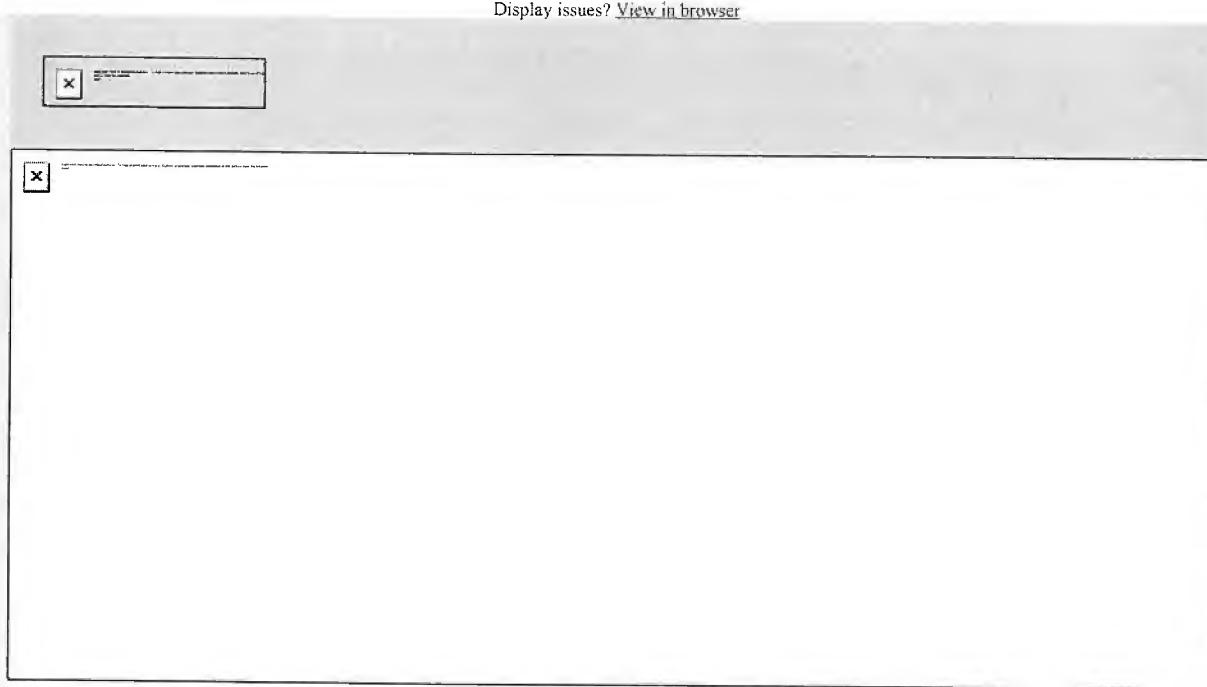


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Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Monday, July 31, 2017 8:43 AM
To: Marc Gonzales
Subject: [Webinar] Earning Your Trust: Security & the Axon Network



THE AXON NETWORK: WHERE SECURITY MEETS TRUST

Dear Marc,

In a world full of cybersecurity threats, setting high security standards is crucial to protect your data. **Join us for a webinar on August 9 at 10 a.m. PST.** Greg Hewes, Axon Senior Manager of Trust and Security, will walk you through compliance standards and what Axon is doing to exceed them.

REGISTER NOW

Sincerely,

Axon
Protect Life

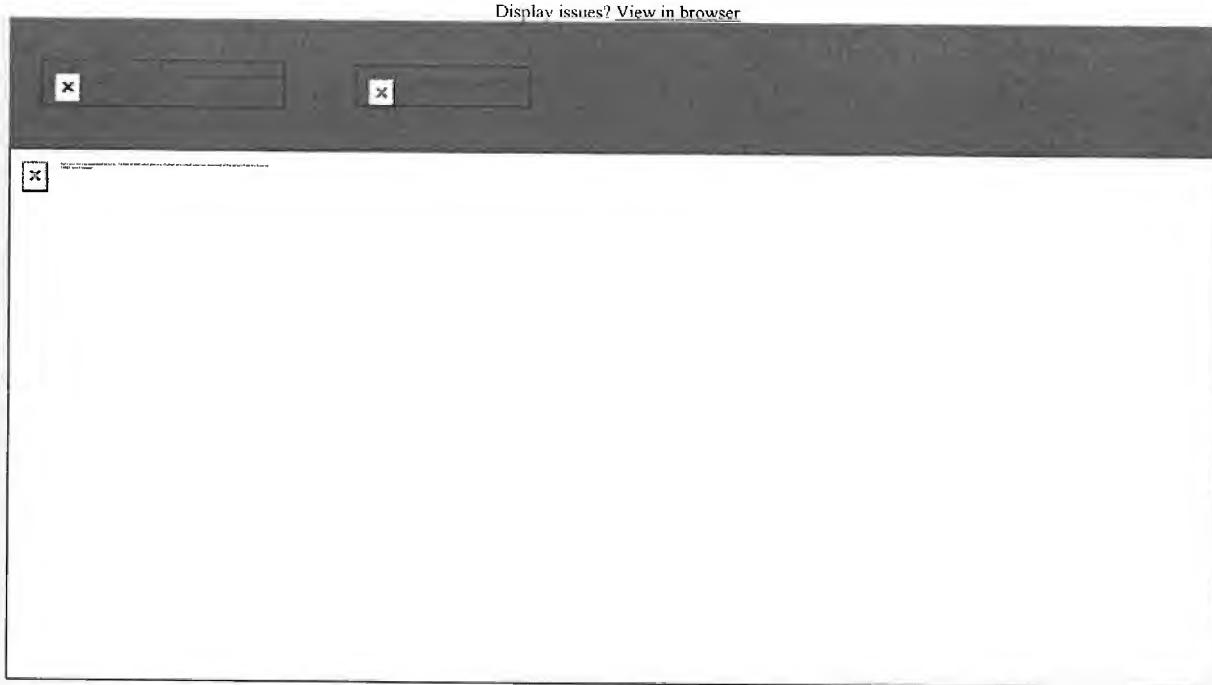


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Kelsey Barak

From: TASER International, Inc. <donotreply@contact.taser.com>
Sent: Monday, November 14, 2016 4:22 AM
To: Marc Gonzales
Subject: [Upcoming Webinar] TASER 5-Year Useful Life



JOIN US FOR OUR USEFUL LIFE WEBINAR

Dear Marc,

Want to learn more about our 5-year useful life recommendations for TASER weapons? Join our upcoming webinar on November 16 at 10am Pacific / 1pm Eastern to hear the how and why behind our guidelines.

TASER Vice President and General Counsel Doug Clint will explain what the 5-year useful life guidelines mean for you and take any questions that you may have.

CLICK HERE TO REGISTER

We look forward to you joining us at the webinar.

Sincerely,
TASER International, Inc.
Protect Life. Protect Truth.



TASER International, Inc. 17860 N. 85th St., Scottsdale, AZ 85255-6311, USA

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Kelsey Barak

From: Axon <donotreply@contact.axon.com>
Sent: Thursday, February 21, 2019 1:06 PM
To: Marc Gonzales
Subject: Impacts of 5G, Addressing Officer Suicide, Recruiting Millennials, Device Management Tips, AI & Axon

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AXON JOURNAL

FEBRUARY 2018

This issue of the Axon Journal features articles by some of our most exciting Accelerate 2019 speakers. Over the coming months we'll be sharing more content from our speakers – giving you a little taste of the information and thought leadership that will be in abundance at the conference.



THREE MAJOR IMPACTS OF 5G ON IN-CAR VIDEO

Right now, 5G technology is dominating the conversation in the communications industry with claims of “wire-like” speeds and experience. This means incredibly fast upload and download speeds with incredibly low latency – which will be fantastic for consumers who want faster accessibility to high quality pictures, videos, games, etc. But what does this mean for law enforcement? How will 5G impact your day-to-day operations? When thinking about in-car video systems, there will be no less than three areas of significant impact.

LEARN MORE

OFFICER SUICIDE - UNITING A HOUSE DIVIDED

Every single police officer has different life experiences, different coping skills, different biological make-ups. They'll also have completely different experiences on the job. So, they're all going to react differently. Some will be fine and

might get through it no problem, no questions asked. Others are going to need help. They'll need an external factor to help get through it. When it comes to officer suicide, here's what we need to do.

[LEARN MORE](#)

13 FOCUS AREAS FOR MILLENNIAL POLICE RECRUITING

It's no secret that recruiting and retaining millennial aged police officers has become something of a monumental task for departments. There are a lot of different forces at work contributing to this problem – some more obvious than others. In this post, Dr. Jim DeLung covers his research-backed 13 key focus areas.

[LEARN MORE](#)

THREE SIMPLE DEVICE MANAGEMENT TIPS TO SAVE YOU HOURS

Think of all the things you would like to accomplish at work but just can seem to find the time to do. Here are the top three ways you can get the most value and save significant amounts of time out of your Axon devices.

[LEARN MORE](#)



AI, FACIAL RECOGNITION, AND AXON.

Here we try to shed light on another dimension of the face recognition discussion that often gets overlooked. Face recognition is a broad term that lumps together a collection of technologies. This generalization can make conversations around the subject confusing. Below is an attempt to break down the components under the hood of what is referred to as facial/face recognition.

[LEARN MORE](#)

Need Help?
[Axon Support](#)

Wanna talk?
[Connect with us](#)

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[Manage Subscription](#)

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[Privacy Policy](#) [Legal](#)



From: Axon <donotreply@contact.axon.com>
Sent: Tuesday, February 19, 2019 1:06 PM
To: Marc Gonzales
Subject: Policing big cities requires even bigger solutions. Learn more at Accelerate 2019.

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Accelerate offers content that will interest everyone at your agency, from your chief to your armorer to your PIO.

Come together and save with Accelerate 2019 agency group pricing — get each additional ticket for only \$200 (conference only) after two full-price tickets are purchased. And everyone who registers by the end of the week using code AASotre25 will also receive a \$25 voucher to use at the Axon store.

Here's a sampling of the sessions offered at Accelerate 2019:

- The Future of Technology and How to Stay in Front of It
- Policing on Camera: How NOT to Be the Next YouTube Sensation
- Self-Driving Cars and Law Enforcement

- Keys to Successful Axon Systems Integration

Worried you'll miss this deal while you wait for approval? We've got you covered — you can register now without paying and hold your spot.

REGISTER NOW



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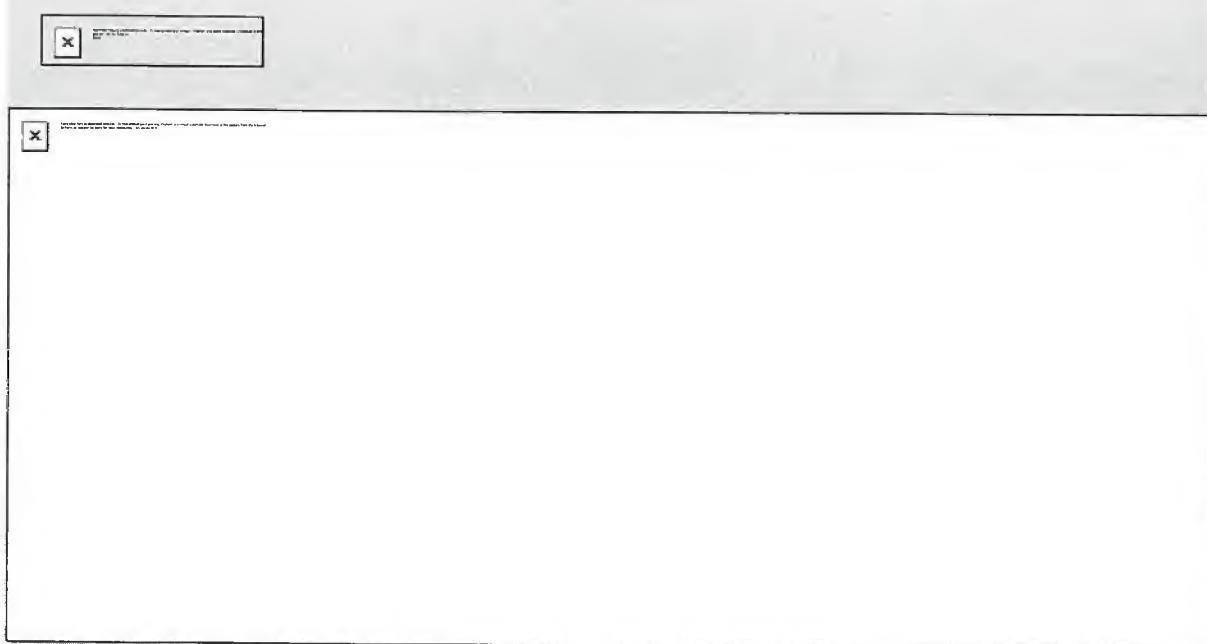
Kelsey Barak

From: Axon <donotreply@axon.com>
Sent: Wednesday, February 13, 2019 9:33 AM
To: Marc Gonzales
Subject: Policing big cities requires even bigger solutions. Learn more at Accelerate 2019.

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Display issues? [View in browser](#)



Accelerate offers content that will interest everyone at your agency, from your armorer and IT pro to your PIO. Come together and save with Accelerate 2019 group pricing — \$200 off each ticket after you purchase two. And everyone who registers by the end of the week using code AAStore25 will also receive a \$25 voucher to use at the Accelerate store for cool swag.

[REGISTER NOW](#)



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Kelsey Barak

From: Joseph Binks
Sent: Monday, February 11, 2019 7:59 AM
To: Marc Gonzales
Subject: FW: Evidence.com - Evidence view link

Joseph Binks

Admin Lieutenant • Fontana Police Department
jbinks@fontana.org • Office: (909) 356-7125

From: Evidence.com <noreply@evidence.com>
Sent: Tuesday, January 29, 2019 11:54 AM
To: Joseph Binks <jbinks@fontana.org>
Subject: Evidence.com - Evidence view link

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 AXON Evidence.com



MY.EVIDENCE.COM

Dear Joseph Binks (Badge ID: 95828672d7f0),

Dorsett, Tiffany from **San Bernardino Police Dept.-CA** (sanbernardinopdca.evidence.com) has shared evidence with you on Evidence.com.

'2019-12185'

To view these evidence, click the link below or log in to your account and check the invites tab of your inbox.

[\[Click here to view\]](#)

Please note that your access to these evidence will expire on April 29, 2019 12:53:25 (-07:00).

After that, you will need to contact the sender to request access.

Sincerely,

The Axon Team

SECURITY NOTICE: Evidence.com will not send you emails that request your username, password, security questions, or any other sensitive information. If you receive an email requesting information, it is most likely an attempt to gain access to your account. Furthermore, please verify that any hyperlinks in the message above begin with the proper URL e.g. "<https://agencyname.evidence.com>". Please forward emails that appear suspicious to help@evidence.com.

Kelsey Barak

From: Lynndee Gomes
Sent: Thursday, February 14, 2019 3:35 PM
To: Mark Render
Subject: RE: 'X26P & TASER 7 CEWs - Instructor Certification Course - v21 San Bernardino, CA | January 21-22, 2019' certificate granted!

I got it to work – thanks Mark!! Have a safe night!

Lynndee Gomes

Training Specialist • Fontana Police Department
lgomes@fontana.org • Office: (909) 356-7176

From: Mark Render <mrender@fontana.org>
Sent: Thursday, February 14, 2019 3:32 PM
To: Lynndee Gomes <lgomes@fontana.org>
Subject: FW: 'X26P & TASER 7 CEWs - Instructor Certification Course - v21 San Bernardino, CA | January 21-22, 2019' certificate granted!

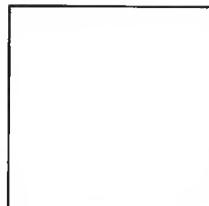
I hope this works for you. Let me know if you need anything.

Mark Render

Officer • Fontana Police Department
mrender@fontana.org • Office: (909) 356-3323

From: training@axon.com [mailto:training@axon.com]
Sent: Wednesday, January 30, 2019 8:41 PM
To: Mark Render <mrender@fontana.org>
Subject: 'X26P & TASER 7 CEWs - Instructor Certification Course - v21 San Bernardino, CA | January 21-22, 2019' certificate granted!

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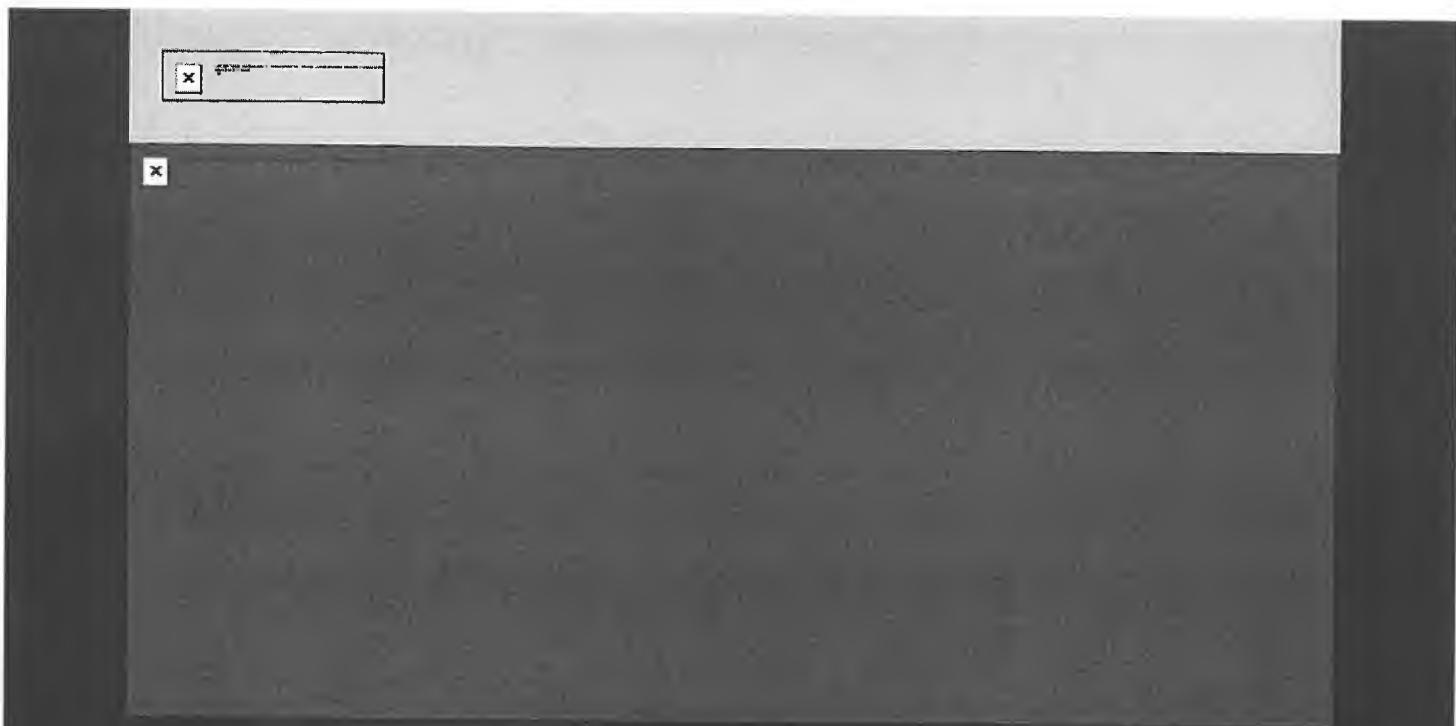
Congratulations! You have successfully completed X26P & TASER 7 CEWs - Instructor Certification Course - v21 San Bernardino, CA | January 21-22, 2019. Click the link below to view and download your certificate.

[View Certificate](#)

If you'd like to unsubscribe or manage your email preferences [click here](#).

From: Axon <donotreply@contact.axon.com>
Sent: Tuesday, January 8, 2019 11:05 AM
To: Mark Render
Subject: Last chance for our lowest price on Accelerate 2019.

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Do not click links or open attachments unless you recognize the sender and know the content is safe.



Register by January 14 to save up to \$200 on the leading public safety tech conference that 97 percent of 2018 attendees recommend.

At Accelerate, you will be surrounded by the best in public safety — meet up with colleagues from around the globe and learn from world-class speakers.

Choose from a range of sessions on topics affecting your community, such as officer health and well-being and crisis management. You will also get a deeper look into current and upcoming Axon technologies and have the chance to learn from over 30 other tech and public safety companies.

Lowest Price Guarantee

This is the lowest price we are offering on registration — get in while you can!

Need help justifying your trip? We've prepared an [email proposal](#) for you. All you need to do is copy and paste it into an email to your boss.

[REGISTER NOW](#)



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Kelsey Barak

From: training@axon.com
Sent: Friday, January 4, 2019 4:18 PM
To: Mark Render
Subject: Axon Invite

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You've been invited to Axon.

Accept Invite

If you'd like to unsubscribe or manage your email preferences [click here](#).

Kelsey Barak

From: Jennifer Bliven <jennifer@taser.com>
Sent: Friday, January 4, 2019 9:37 AM
Subject: TASER Instructor Course Online Access_Thought Industries

Importance: High

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Do not click links or open attachments unless you recognize the sender and know the content is safe.

Good Day All!

Thank you all again for your patience and understanding as we're launching this new online learning system! **This is REPLACING the current online learning system.** You will receive an email invite to the new Axon Academy through Thought Industries TODAY. Please check your SPAM/junk folder. If not received, you may go to https://axon.thoughtindustries.com/sign_in and choose the "Forgot Your Password?" link to request the email be resent. **If you still have a problem accessing the site, please REPLY to this email.**

Once logged into the site, you will see the online course modules reflective of the TASER CEW you registered with originally (X26P only, X2 only or combo of X26P and X2). Now you will also be receiving Instructor level training on the TASER 7 CEW as well. **Online modules are required to be completed the day before course dates.** (Please refer to the email update you would have received with the date and course location details)

The master instructor will be contacting you regarding this course as well.

Sincerest Regards,

JENNIFER BLIVEN
TASER Training Administrative Manager

AXON.COM

Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Wednesday, August 15, 2018 3:48 PM
To: Mark Render
Subject: New message for Ontario, CA TASER CEW V20.2 Instructor Course

Follow Up Flag: Follow up
Flag Status: Flagged

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[Login](#)



Hello Mark Render,

Valarie Taylor (vtaylor@taser.com) has sent you a message related to Ontario, CA TASER CEW V20.2 Instructor Course

TASER TRAINING REMINDER: Good afternoon TASER Students!

Thank you for enrolling to our TASER CEW Instructor course! I wanted to send a notification to please pay special attention for the course TYPE that you've enrolled (X26P ONLY, X2 ONLY or combo of X26P and X2). That choice will be reflected in the confirmation email of enrollment you received and in the online course modules you will complete (opens 21 days in advance of training date). If you choose X26P only, you will not be able to use the X2 or be certified on the X2 at the actual course. If you choose X2 only, you will not be able to use the X26P or be certified on the X26P at the actual course. (If you chose the combo X2 and X26P then you're good for either)

If your registration is incorrect and you need to choose a different CEW to be certified on, you will need to complete the steps below:

1. Log into <https://academy.axon.com>
2. Click the course listed under "My Events" of your home page
 - a. At this point you may verify what you enrolled for by the package or class type (Taser CEW Instructor Certification for X2 and X26P)
(Taser CEW Instructor Certification for X2)
(Taser CEW Instructor Certification for X26P)
3. Click "Transfer"
4. Choose the SAME LOCATION with the correct CEW(s) you want (X26P only, X2

only or combo of X26P & X2)

If you have difficulties completing this, please contact training@taser.com. You will still be required to complete the necessary modules that fit that actual CEW(s) before attending the practical day.

Enjoy the class & Be Safe!

Jennifer Bliven

TASER Training Administrative Manager

Event details: <https://academy.axon.com/events/1572/view/>

Reply to this email to send a direct message back.

Sincerely,

The Team

[Experts](#) [Help desk](#)

x

Kelsey Barak

From: Lynndee Gomes
Sent: Monday, August 13, 2018 6:54 AM
To: Mark Render
Subject: RE: Axon Academy: your verification request was Approved

Thanks Mark – you should receive a confirmation for class. Thanks!!

Lynndee Gomes

Training Specialist • Fontana Police Department
lgomes@fontana.org • Office: (909) 356-7176

From: Mark Render
Sent: Monday, August 13, 2018 3:02 AM
To: Lynndee Gomes <lgomes@fontana.org>
Subject: Fw: Axon Academy: your verification request was Approved

Wanted to forward this too you in case you needed it for anything.

Mark

Mark Render

Officer • Fontana Police Department
mrender@fontana.org • Office: (909) 356-3323

From: Axon Academy <training@axon.com>
Sent: Wednesday, August 8, 2018 9:06 AM
To: Mark Render
Subject: Axon Academy: your verification request was Approved

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Dear Mark Render,
Your verification request for membership in Fontana Police Department was Approved.
Thank you! We hope you enjoy the site.

Sincerely,
The Axon Academy Team

[Experts](#) [FAQs](#)



Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Monday, August 13, 2018 6:52 AM
To: Mark Render
Subject: Payment confirmation from Axon Academy
Attachments: axon_academy_event_invoice_36335_rev_.1.pdf

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Hello Mark Render,

The order #36335 has been successfully paid. You can view all of the payment details on the order details page at https://academy.axon.com/events/registration-orders/ero_yS45XBsgbQvAWsnf/ or in the invoice attached to this email.

Here are details for the training events and attendees in the order:

Event: "Ontario, CA TASER CEW V20.2 Instructor Course"

Online Component

Online Start Date: Monday, November 05, 2018 at 12:00 AM PST

Online Completion Required by Date: Friday, November 23, 2018 at 08:00 AM PST

***** NO EXCEPTIONS will be made once online course has closed *****

Location:

Ontario Police Department
2500 South Archibald Avenue
Ontario, California, 91761-6503
United States

More details about this event can be viewed at
<https://academy.axon.com/events/1572/view/>

Registered to attend:

- **Mark Render (mrender@fontana.org)**

Ordered Package: Taser CEW Instructor Certification for X26P

Practical Training Date and Time: Monday, November 26, 2018 at 08:00 AM PST to Monday, November 26, 2018 at 05:00 PM PST

Sincerely,

The Team

[Experts](#) [Help desk](#)

x

AXON Academy

PoliceOne.com
5217 Tennyson Pkwy
Suite 500
Plano, TX 75024



Date: 08/13/2018 06:52:23 AM (US/Pacific)

Invoice #: 36335 rev. 1

Due date: Monday, November 05, 2018 at 12:00 AM PST

Student(s) will be automatically canceled if payment is not received before the above payment due date.

Item #	Item	Quantity	Unit Cost, \$	Discount, \$	Total, \$
1	Taser CEW Instructor Certification for X26P • Mark Render Ontario, CA TASER CEW V20.2 Instructor Course 11/26/2018	1	325.00	0.00	325.00
Order Total, \$					325.00

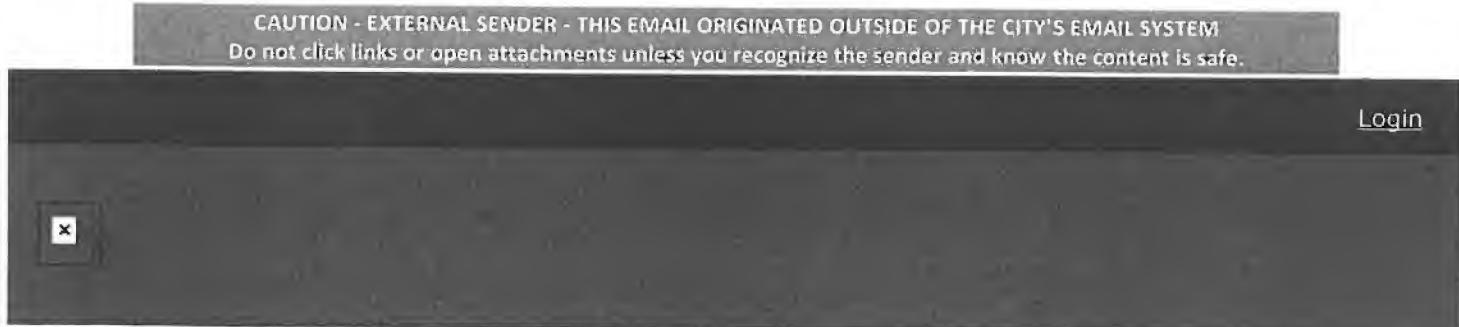
A current copy of the PoliceOne W-9 is available for download at: <https://academy-praetorian.netdna-ssl.com/uploads/W9/PoliceOne-2018.pdf>

Please feel free to contact us if you have any questions or need assistance:

PoliceOne Accounting Department
accounting@policeone.com
P: (415) 962-2019
F: (415) 962-2018

Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Monday, August 13, 2018 6:52 AM
To: Mark Render
Subject: Event registration successful for Axon Academy event
Attachments: axon_academy_event_invoice_36335_rev_1.pdf



Hello Mark Render,

Congratulations, your registration for the event "Ontario, CA TASER CEW V20.2 Instructor Course" was successful. Here are the details:

Registered to attend:

- **Mark Render (mrender@fontana.org)**

Ordered Package: Taser CEW Instructor Certification for X26P

Practical Training Date and Time: Monday, November 26, 2018 at 08:00 AM PST to Monday, November 26, 2018 at 05:00 PM PST

Online Component

Online Start Date: Monday, November 05, 2018 at 12:00 AM PST

Online Completion Required by Date: Friday, November 23, 2018 at 08:00 AM PST

*** NO EXCEPTIONS will be made once online course has closed ***

Location:

Ontario Police Department
2500 South Archibald Avenue
Ontario, California, 91761-6503
United States

You can read more about the event or change your attendance details here:
<https://academy.axon.com/events/1572/view/>

Sincerely,

The Team



AXON Academy

PoliceOne.com
5217 Tennyson Pkwy
Suite 500
Plano, TX 75024

Date: 08/13/2018 06:51:42 AM (US/Pacific)

Invoice #: 36335 rev. 1

Due date: Monday, November 05, 2018 at 12:00 AM PST

Student(s) will be automatically canceled if payment is not received before the above payment due date.

Item #	Item	Quantity	Unit Cost, \$	Discount, \$	Total, \$
1	Taser CEW Instructor Certification for X26P • Mark Render Ontario, CA TASER CEW V20.2 Instructor Course 11/26/2018	1	325.00	0.00	325.00
Order Total, \$					325.00

A current copy of the PoliceOne W-9 is available for download at: <https://academy-praetorian.netdna-ssl.com/uploads/W9/PoliceOne-2018.pdf>

Please feel free to contact us if you have any questions or need assistance:

PoliceOne Accounting Department
accounting@policeone.com
P: (415) 962-2019
F: (415) 962-2018

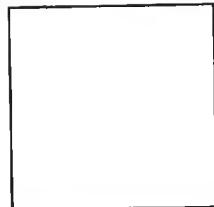
Kelsey Barak

From: Mark Render
Sent: Thursday, February 14, 2019 3:32 PM
To: Lynndee Gomes
Subject: FW: 'X26P & TASER 7 CEWs - Instructor Certification Course - v21 San Bernardino, CA | January 21-22, 2019' certificate granted!

I hope this works for you. Let me know if you need anything.

From: training@axon.com [mailto:training@axon.com]
Sent: Wednesday, January 30, 2019 8:41 PM
To: Mark Render <mrender@fontana.org>
Subject: 'X26P & TASER 7 CEWs - Instructor Certification Course - v21 San Bernardino, CA | January 21-22, 2019' certificate granted!

CAUTION - EXTERNAL SENDER - THIS EMAIL ORIGINATED OUTSIDE OF THE CITY'S EMAIL SYSTEM
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Congratulations! You have successfully completed X26P & TASER 7 CEWs - Instructor Certification Course - v21 San Bernardino, CA | January 21-22, 2019. Click the link below to view and download your certificate.

[View Certificate](#)

If you'd like to unsubscribe or manage your email preferences [click here](#).



Kelsey Barak

From: Mark Render
Sent: Tuesday, December 18, 2018 12:14 PM
To: Lynndee Gomes
Subject: FW: New message for San Bernardino, CA TASER CEW V20.2 Instructor Course

Just FYI for the scheduling. Wasn't sure if you knew about the change.

From: Axon Academy [mailto:training@axon.com]
Sent: Tuesday, December 18, 2018 9:04 AM
To: Mark Render <mrender@fontana.org>
Subject: New message for San Bernardino, CA TASER CEW V20.2 Instructor Course

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[Login](#)

Hello Mark Render,

Jennifer Bliven (jennifer@taser.com) has sent you a message related to San Bernardino, CA TASER CEW V20.2 Instructor Course

Good morning TASER Students!

Yesterday you should have received an email notification changing this course from one-day to two-days for all students. Knowing that the instructor course is vitally important to a TASER program, we challenged the Senior Master Instructors to start fresh and provide recommendations on the new schedule. They recommended and our Senior Director of Training Stacy Kelly concurred that it should be extended to two days in order to provide more instructor development. With the release of Version 21, Instructors will have the ability to receive certification on up to three conducted energy weapons (X26P, X2 and TASER 7) and we have reformatted the instructor course to provide more hands on training with the weapons and in depth scenario training. Students will also learn how to develop and safely implement scenarios, isolation drills and conduct teach backs to hone their instructor skills. As with all of our training, we will closely monitor the feedback and adjust if necessary. The decision to move to a two day schedule was not taken lightly; however, we strongly feel that this is the right thing to do for all you students.

If you are unable to attend this two-day class, you are welcome to transfer to another

course that fits better with your schedule or cancel outright. In order to make either change, log into <https://academy.axon.com>. Click the course listed under "My Events" of your home page. Choose either "Transfer" and pick a new class, or choose "Cancel". If paid by credit card, that card will be automatically refunded. If paid by check, you will need to contact axon-academy@p1academy.com to request the refund.

Thank You in advance for your continued support, and our apologies for any inconvenience or confusion caused!

Jennifer Bliven

TASER Training Administrative Manager

Event details: https://academy.axon.com/events/evt_fnlvxEM87R3UZT9Z/view/

Reply to this email to send a direct message back.

Sincerely,

The Axon Academy Team

[Help desk](#)

Kelsey Barak

From: Mark Render
Sent: Monday, August 13, 2018 3:02 AM
To: Lynndee Gomes
Subject: Fw: Axon Academy: your verification request was Approved

Wanted to forward this too you in case you needed it for anything.

Mark

Mark Render

Officer • Fontana Police Department
mrender@fontana.org • Office: (909) 356-3323

From: Axon Academy <training@axon.com>
Sent: Wednesday, August 8, 2018 9:06 AM
To: Mark Render
Subject: Axon Academy: your verification request was Approved

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Dear Mark Render,
Your verification request for membership in Fontana Police Department was Approved.
Thank you! We hope you enjoy the site.
Sincerely,
The Axon Academy Team

[Experts](#) [FAQs](#)

The logo for PoliceOne.com, featuring the company name in a stylized font with a swoosh graphic underneath.

Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Thursday, February 14, 2019 8:28 PM
To: Mark Render
Subject: Axon Academy training event passed

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Hello Mark Render,

The instructor for your Axon Academy training event has indicated that you passed the requirements.

Here's a link to your credential certificate:

<https://academy.axon.com/certificates/credential/242699.pdf>

Below are details of the course and training event:

San Bernardino, CA TASER CEW V21 Instructor Course

Location:

San Bernardino County Sheriff's Department - Frank Bland Regional Training Center Range
18901 Institution Road
San Bernardino, California, 92407
United States

Monday, January 21, 2019 at 08:00 AM PST to Tuesday, January 22, 2019 at 05:00 PM PST

Ordered Package: Taser CEW Instructor Certification for X26P and TASER 7
Practical Training Date and Time: Monday, January 21, 2019 at 08:00 AM PST to Tuesday, January 22, 2019 at 05:00 PM PST

You can read more about the event here:

https://academy.axon.com/events/evt_fnlvxEM87R3UZT9Z/view/

You can contact your instructor by email if you have any questions:
John Tinder (safekids12@verizon.net)

Sincerely,

The Axon Academy Team

Help desk



Kelsey Barak

From: training@axon.com
Sent: Wednesday, January 30, 2019 8:41 PM
To: Mark Render
Subject: 'X26P & TASER 7 CEWs - Instructor Certification Course - v21 San Bernardino, CA | January 21-22, 2019' certificate granted!

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Congratulations! You have successfully completed X26P & TASER 7 CEWs - Instructor Certification Course - v21 San Bernardino, CA | January 21-22, 2019. Click the link below to view and download your certificate.

[View Certificate](#)

If you'd like to unsubscribe or manage your email preferences [click here](#).

Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Monday, January 28, 2019 6:38 AM
To: Mark Render
Subject: Password reset for Axon Academy

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[Login](#)



Dear Mark Render,

You recently requested to change the password on your account: mrender27

Please visit this link to create a new password: <https://academy.axon.com/login/#reset-password/MzQwNzUyNw-53d-9ab12f5f20201a24efa0>

After you've reset your password, you will be able to log in to the site for access to members-only content and privileges.

If you do not believe you requested to reset your password, or if you suspect someone else has attempted to reset your password, please contact us as soon as possible.

Sincerely,

The Axon Academy Team

[Experts](#) [FAQs](#)



Kelsey Barak

From: training@axon.com
Sent: Wednesday, January 23, 2019 11:01 AM
To: Mark Render
Subject: Updated Information for Certificates

CAUTION - EXTERNAL SENDER - THIS EMAIL ORIGINATED OUTSIDE OF THE CITY'S EMAIL SYSTEM
Do not click links or open attachments unless you recognize the sender and know the content is safe.



Good Morning,

I wanted to provide you with an update to my email regarding where to locate your Instructor certificate. I learned this morning that the Axon Academy will not have your certificates forward. Please go to the website

https://axon.thoughtindustries.com/sign_in and under the "Dashboard" portion you should be able to view your certificate. The Thought Industries (where you completed your online modules) will now maintain your certificate.

I apologize for any confusion as we are learning the capabilities of the new platform.

Please stay safe out there and always here if you need any assistance.

John

If you'd like to unsubscribe or manage your email preferences [click here](#).

Kelsey Barak

From: training@axon.com
Sent: Tuesday, January 22, 2019 6:37 PM
To: Mark Render
Subject: Course Completion and Thank You

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Class completion

To complete the course evaluations, please go to the below link and complete the survey:

<https://www.surveymonkey.com/r/CNP2WSR>

To obtain all training materials, please go to the below link and download the materials:

<https://www.axon.com/training/resources>

Hello,

I would like to say, "thank you" to our host and their employees. What a great training facility and accommodating staff. It is always a pleasure to have assistance. I truly appreciate each of your passion, active involvement and positive attitude during the course. I have signed each of you off as successfully completing the TASER Instructor class. TASER does not send or email certificates as they did in past practice.

To obtain your certificate, please go to the website <https://www.axon.com/training> and log into your account. You should see your certificate link on the top portion. If you feel that there is a delay in receiving your certificate, the delay may be caused by payment not being received. Please verify with your organization that payment was sent to TASER.

Your certification is good for 2 years, so please set a reminder for 18 months from now to start looking to attend or host an instructor class. Classes fill up fast and you don't want to be rushing around at the last minute to find a class. Try and stagger your instructor

certification / re-certification so your department always has a current instructor. No books were issued during the course.

If your certification lapses, I would recommend you contact TASER to confirm their current regulations for you to obtain re-certification.

If you want to host a class, please call me and I will assist you in setting up the class. To host a class, TASER would like to have 90 days of time prior to the start date. The sooner we can set the dates, the better chance that you will get on the schedule.

It was truly a pleasure and my honor to meet each of you and thank again for your cooperation and patience. I hope you found some "nuggets" to take back to your organization for future courses.

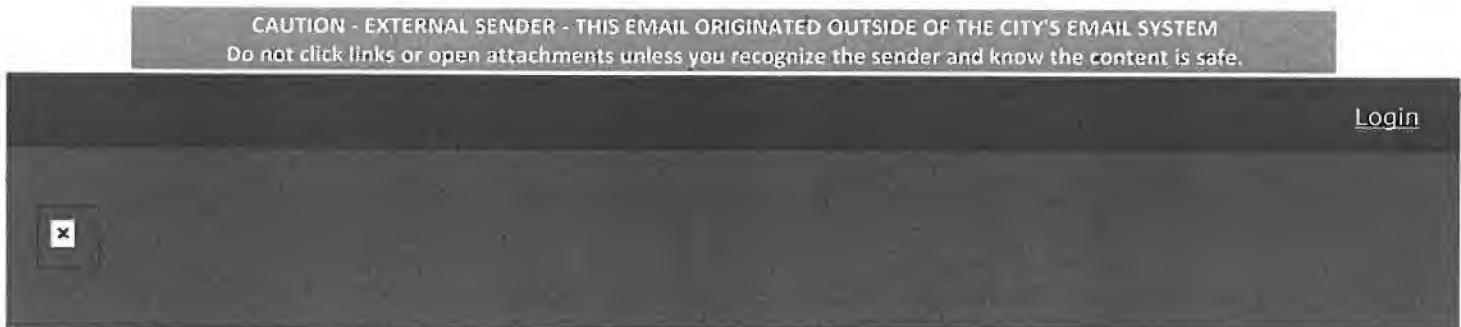
Please do not hesitate to call me if I can be of any assistance.

John Tinder
909-226-1118
Safekids12@verizon.net

If you'd like to unsubscribe or manage your email preferences [click here](#).

Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Sunday, January 20, 2019 8:39 AM
To: Mark Render
Subject: Your Training Event is Starting Soon



Hello Mark Render,

You are registered to attend the event *San Bernardino, CA TASER CEW V21 Instructor Course*. Here are the details:

The event is scheduled to take place from: Monday, January 21, 2019 at 08:00 AM PST to Tuesday, January 22, 2019 at 05:00 PM PST

You purchased the Taser CEW Instructor Certification for X26P and TASER 7 package, which takes place from: Monday, January 21, 2019 at 08:00 AM PST to Tuesday, January 22, 2019 at 05:00 PM PST

Online Component

Online Start Date: Saturday, January 05, 2019 at 12:00 AM PST

Online Completion Required by Date: Friday, January 18, 2019 at 08:00 AM PST

*** NO EXCEPTIONS will be made once online course has closed ***

Location:

San Bernardino County Sheriff's Department - Frank Bland Regional Training Center Range
18901 Institution Road
San Bernardino, California, 92407
United States

You can read more about the event here:

https://academy.axon.com/events/evt_fnlvxEM87R3UZT9Z/view/

Sincerely,

The Axon Academy Team

[Help desk](#)



Kelsey Barak

From: training@axon.com
Sent: Thursday, January 17, 2019 10:10 PM
To: Mark Render
Subject: Complete Online Modules

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IMPORTANT: Access to the online portion will automatically shut off on:

January 20, 2019

Hello,

In checking the online module, it appears that you have not completed the online portion. If you have not signed in or completed the online modules, please do so by the deadline date. If you do not complete the online portion by the due date, you will have to re-schedule your class to another date and time.

I am here to assist you in any way to ensure that you succeed not only with the online portion but the practical day too. So much has changed over the past two years and I always do my best to make the class as engaging and active as possible.

Please do not hesitate to contact me if you have any questions / concerns etc..

John Tinder

909-226-1118

**NOTICE: IF YOU ARE RECEIVING THIS EMAIL AND ARE NOT
ATTENDING THE TASER INSTRUCTOR CLASS, PLEASE FORWARD THE
INFO TO THE PERSON THAT IS ATTENDING.**

If you'd like to unsubscribe or manage your email preferences [click here](#).

Kelsey Barak

From: training@axon.com
Sent: Wednesday, January 16, 2019 3:24 PM
To: Mark Render
Subject: Reset your password

CAUTION - EXTERNAL SENDER - THIS EMAIL ORIGINATED OUTSIDE OF THE CITY'S EMAIL SYSTEM
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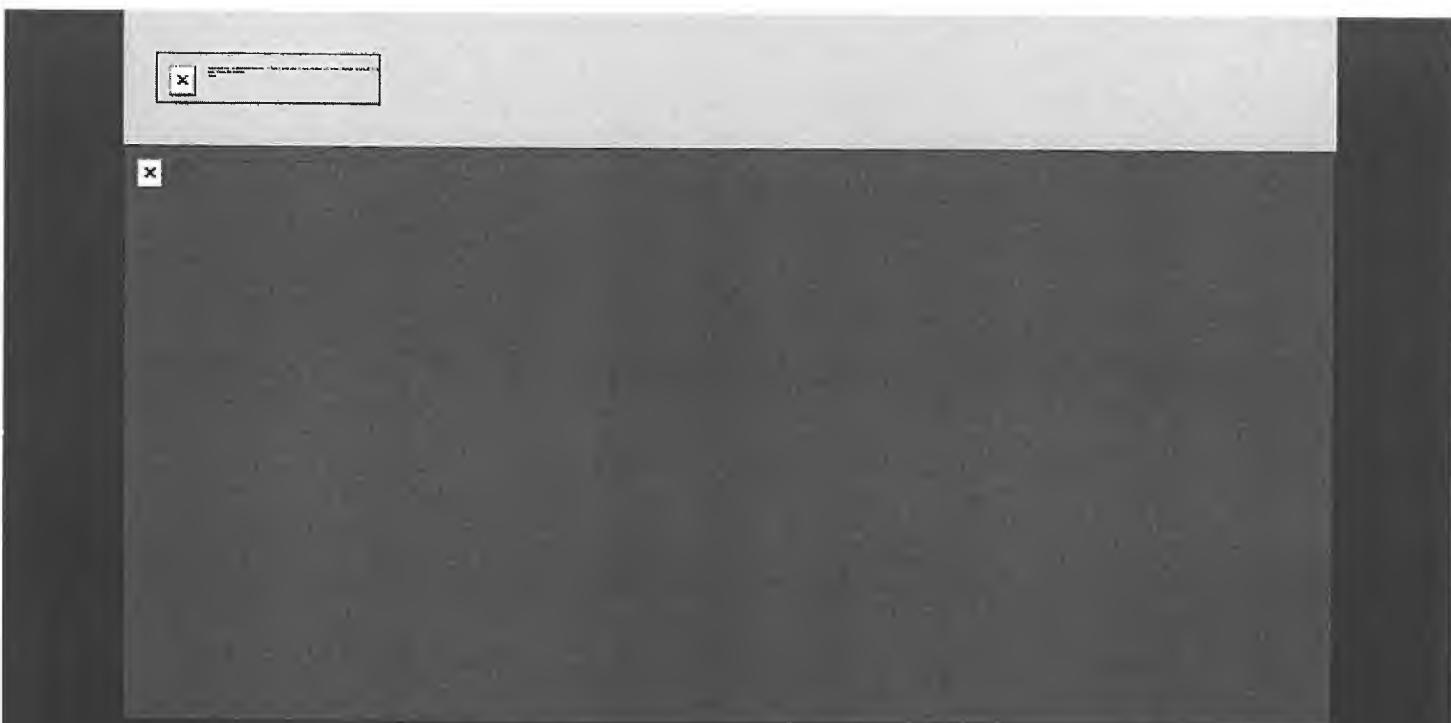
We've received a request to reset your password. If it wasn't you, you can ignore this email and your password will remain unchanged.

[Reset Password](#)

From: Axon <donotreply@contact.axon.com>
Sent: Monday, January 14, 2019 2:05 PM
To: Mark Render
Subject: Axon Accelerate — Register now, pay later

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https://www.axonaccelerate.com/ext_email/2019/Jan_31



ONE LAST CHANCE

Customers told us that our early-bird pricing deal was gone before they even had a chance to take advantage of it. We knew we needed to remedy this tragic situation. So, we're extending our special offer until the end of the month.

But once it's gone, it's gone...and you won't see a better ticket price for Accelerate this year, guaranteed.

We know that you may still be working out budgets or getting approval. No problem. All you need to do to lock in early bird pricing is to register before January 31st. You can submit payment at a later date. Need help getting approval? We can help with that, too, with a justification letter.

Lock in the guaranteed lowest price today!

REGISTER NOW



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Kelsey Barak

From: training@axon.com
Sent: Monday, January 14, 2019 11:55 AM
To: Mark Render
Subject: Online Modules Completion

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IMPORTANT: Access to the online portion will automatically shut off on:

January 20, 2019

Hello again,

This is a reminder to log into the website to make sure you have access. Also confirm that you have registered for the correct devices. Try to do this sooner rather than later as I know unforeseen circumstances do show up.

The website is https://axon.thoughtindustries.com/sign_in

Any issues with loggin into the account, please contact training@taser.com. If you have any questions about the content or practical day, please don't hesitate to contact me.

If you have logged on, but have not yet finished, please make sure to complete all online modules by the due date.

Don't hesitate to call if you have any questions.

Be Safe,

John Tinder

909-226-1118

**NOTICE: IF YOU ARE RECEIVING THIS EMAIL AND ARE NOT
ATTENDING THE TASER INSTRUCTOR CLASS, PLEASE FORWARD THE
INFO TO THE PERSON THAT IS ATTENDING.**

If you'd like to unsubscribe or manage your email preferences [click here](#).

Kelsey Barak

From: training@axon.com
Sent: Sunday, January 13, 2019 11:03 AM
To: Mark Render
Subject: Welcome and Online Modules

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IMPORTANT: Access to the online portion will automatically shut off on:

January 20, 2019

All students (New and Recertification) will attend both practical days of training. The scheduled practical days for this course are:

January 21 and 22, 2019 @ 8:00 a.m. to 5:00 p.m.

Hello all,

You should have or will be receiving an email, notifying you that the online portion of the Taser Instructor Course is now available for you to complete. Some of you have already completed the online modules. Please note the due date listed to complete the online portion.

I am your practical day instructor and I will also be monitoring your online progress. I have been involved in teaching Tasers since 1989 and recently retired from a Southern California municipal police department after 30 years. Although I have some experience with these devices, I am looking forward to learning from each of you.

When the online portion is opened, please make sure that you log in as soon as possible to verify that you have online access. Additionally, ensure that you have registered for the correct device or devices (X26P only, X2 only or combination of X26P and X2). All attendees will receive Instructor training on the TASER 7 CEW device. The website is:

https://axon.thoughtindustries.com/sign_in

In order for you to participate in the practical days, you must have completed the online portion by the due date (listed above). You **will not** get a separate notification that you are complete until I sign off the practical portion of the training (usually the day following the practical day). **If you have not completed the online portion by the deadline date, unfortunately you will need to re-schedule.** If you have any concerns, notify me and I will verify that you have completed the online portion.

Please verify that you have signed up for the appropriate class. If you signed up for the wrong course, category, or have other questions about logging in, signing up, or payments, contact Axon Training by email at training@taser.com so they can correct any concerns.

Drills may be conducted outdoors, therefore equipment to bring to class may include a hat, sunscreen, long sleeve shirt, jacket, etc.

If you have any questions about the content or practical day, please don't hesitate to contact me.

Be Safe,

John Tinder

909-226-1118

**NOTICE: IF YOU ARE RECEIVING THIS EMAIL AND ARE NOT
ATTENDING THE TASER INSTRUCTOR CLASS, PLEASE FORWARD THE
INFO TO THE PERSON THAT IS ATTENDING.**

<>="" size="3" face="Times New Roman" #000000?="">

If you'd like to unsubscribe or manage your email preferences [click here](#).

Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Monday, December 31, 2018 8:05 AM
To: Mark Render
Subject: Event details have changed

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[Login](#)

Hello Mark Render,

You are registered to attend the event *San Bernardino, CA TASER CEW V21 Instructor Course*.

The details of this event have changed. Here the changes:

Online Component

Online Start Date: Saturday, January 05, 2019 at 12:00 AM PST

Online Completion Required by Date: Friday, January 18, 2019 at 08:00 AM PST

*** NO EXCEPTIONS will be made once online course has closed ***

You can read more about the event here:

https://academy.axon.com/events/evt_fnlxEM87R3UZT9Z/view/

Sincerely,

The Axon Academy Team

[Help desk](#)



Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Thursday, November 15, 2018 4:17 PM
To: Mark Render
Subject: Event transfer confirmation from Axon Academy

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Hello Mark Render,

Your attendance in "San Bernardino, CA TASER CEW V20.2 Instructor Course" was successfully transferred to "San Bernardino, CA TASER CEW V20.2 Instructor Course".

Here are attendance details:

Mark Render (mrender@fontana.org)

Ordered Package: Taser CEW Instructor Certification for X26P

Practical Training Date and Time: Monday, January 21, 2019 at 08:00 AM PST to Monday, January 21, 2019 at 05:00 PM PST

Here are event details:

Online Component

Online Start Date: Monday, December 31, 2018 at 12:00 AM PST

Online Completion Required by Date: Friday, January 18, 2019 at 08:00 AM PST

*** NO EXCEPTIONS will be made once online course has closed ***

Location:

San Bernardino County Sheriff's Department - Frank Bland Regional Training Center Range
18901 Institution Road
San Bernardino, California, 92407
United States

You can read more about the event or change your attendance details here:
https://academy.axon.com/events/evt_fnlvxEM87R3UZT9Z/view/

Sincerely,

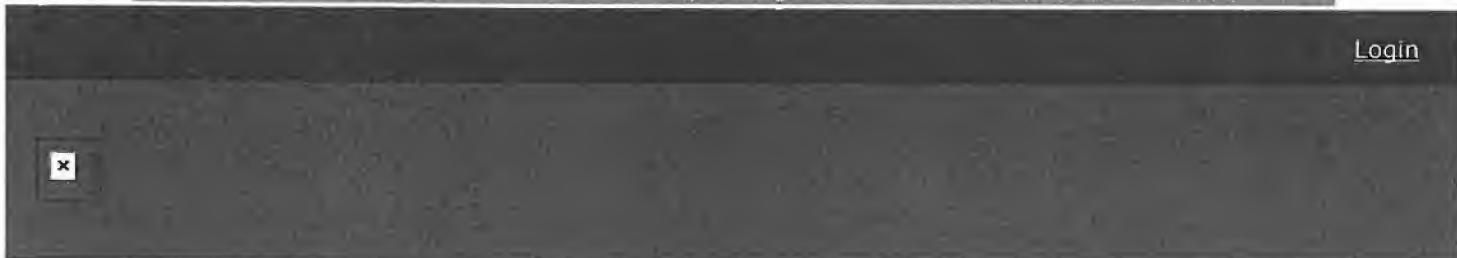
The Axon Academy Team



Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Thursday, November 15, 2018 4:16 PM
To: Mark Render
Subject: Event transfer confirmation from Axon Academy

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Hello Mark Render,

Your attendance in "Ontario, CA TASER CEW V20.2 Instructor Course" was successfully transferred to "San Bernardino, CA TASER CEW V20.2 Instructor Course".

Here are attendance details:

Mark Render (mrender@fontana.org)

Ordered Package: Taser CEW Instructor Certification for X2

Practical Training Date and Time: Monday, January 21, 2019 at 08:00 AM PST to Monday, January 21, 2019 at 05:00 PM PST

Here are event details:

Online Component

Online Start Date: Monday, December 31, 2018 at 12:00 AM PST

Online Completion Required by Date: Friday, January 18, 2019 at 08:00 AM PST

*** NO EXCEPTIONS will be made once online course has closed ***

Location:

San Bernardino County Sheriff's Department - Frank Bland Regional Training Center
Range
18901 Institution Road
San Bernardino, California, 92407
United States

You can read more about the event or change your attendance details here:
https://academy.axon.com/events/evt_fnlvxEM87R3UZT9Z/view/

Sincerely,

The Axon Academy Team



[Help desk](#)

Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Monday, November 5, 2018 12:13 AM
To: Mark Render
Subject: Your Online Course is Now Available

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[Login](#)

Hello Mark Render,

The Online component of the event *Ontario, CA TASER CEW V20.2 Instructor Course* is now available. Please take note of the date and time the online is due! If you haven't completed the online course work yet, please do so by logging into your account at https://academy.axon.com/events/evt_RNBjzlFczoIgoSd/view/. Once the deadline is past, the system locks, and you will not be able to complete the online work. Should you be unable to complete the online portion, you will be required to transfer to another course. Here are the details:

Online Component

Online Start Date: Monday, November 05, 2018 at 12:00 AM PST

Online Completion Required by Date: Friday, November 23, 2018 at 08:00 AM PST

***** NO EXCEPTIONS will be made once online course has closed *****

You can start the online training here:

https://academy.axon.com/events/evt_RNBjzlFczoIgoSd/view/

In order to transfer, you may:

- Log into <https://academy.axon.com>
- Choose registered to attend from the Training Events tab
- Click on the course that populates and scroll down
- Click "Transfer" from the transaction listed
- Either scroll through the list of open courses OR type the city/state of the open course you wish to attend
- Click on the course location and save

- Transfer completed! Any completed online portion and/or payment will also transfer to the new class

If you have any questions, please contact your trainer or training@taser.com.

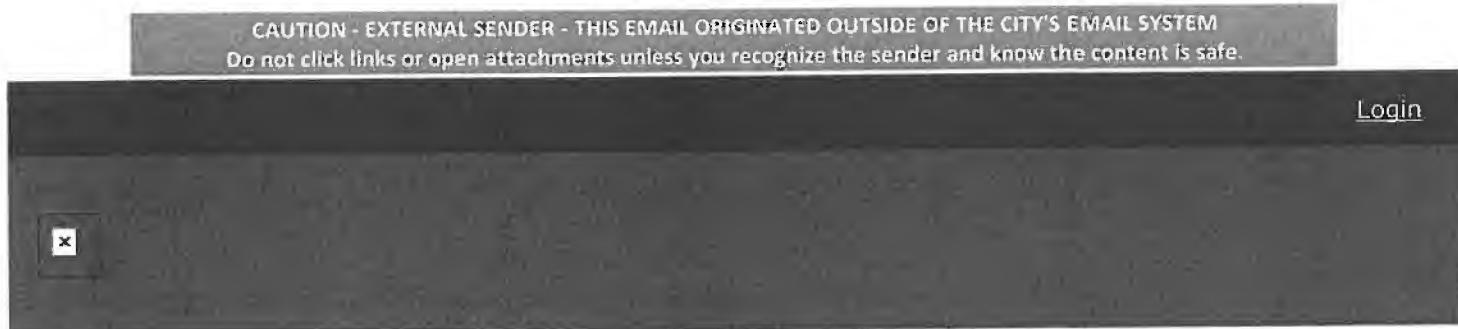
Sincerely,

The Axon Academy Team



Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Sunday, November 4, 2018 11:49 AM
To: Mark Render
Subject: New message for Ontario, CA TASER CEW V20.2 Instructor Course



Hello Mark Render,

John Tinder (safekids12@verizon.net) has sent you a message related to Ontario, CA TASER CEW V20.2 Instructor Course

IMPORTANT: Access to the online portion will automatically shut off on:
November 23, 2018 @ 8:00 a.m.

All students (New and Recertification) will ONLY attend the 1 practical day of training as the first practical training day was discontinued. The schedule practical day for this course is:

November 26, 2018 @ 8:00 a.m. to 5:00 p.m.

Hello all,

You should be receiving an email, within the next day or so, notifying you that the online portion of the Taser Instructor Course is now available for you to complete. Please note the due date listed to complete the online portion.

I am your practical day instructor and I will also be monitoring your online progress. I have been involved in teaching Tasers since 1989 and recently retired from a Southern California municipal police department after 30 years. Although I have some experience with these devices, I am looking forward to learning from each of you.

When the online portion is opened, please make sure that you log in as soon as possible to verify that you have online access. Additionally, make sure that you have registered for the correct device or devices. You have the choice of X26P (which includes X26), X2 or both. The website is <https://academy.axon.com> or <https://www.axon.com/training> and click on the "Axon Academy" tab to login.

In order for you to participate in the practical day, you must have completed the online portion by the due date (listed above). You will not get a separate notification that you are complete until I sign off the practical portion of the training (usually the day following the practical day). If you have not completed the online portion by the deadline date, unfortunately you will need to re-schedule. If you have any concerns, notify me and I will verify that you have completed the online portion.

Please verify that you have signed up for the appropriate class and that you are signed up for the correct certification (new instructor versus re-certification). If you signed up for the wrong course, category, or have other questions about logging in, signing up, or payments, contact Axon Training by email at training@taser.com so they can correct any concerns.

Drills may be conducted outdoors, therefore equipment to bring to class may include a hat, sunscreen, long sleeve shirt, jacket, etc.

If you have any questions about the content or practical day, please don't hesitate to contact me. If you are having issues with the website, please contact the help desk at PoliceOne.

Be Safe,

John Tinder

909-226-1118

NOTICE: IF YOU ARE RECEIVING THIS EMAIL AND ARE NOT ATTENDING THE TASER INSTRUCTOR CLASS, PLEASE FORWARD THE INFO TO THE PERSON THAT IS ATTENDING.

Event details: https://academy.axon.com/events/evt_RNBjzlFczoSld/view/

Reply to this email to send a direct message back.

Sincerely,

The Axon Academy Team

[Help desk](#)



Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Tuesday, September 11, 2018 3:49 PM
To: Mark Render
Subject: New message for Ontario, CA TASER CEW V20.2 Instructor Course

CAUTION - EXTERNAL SENDER - THIS EMAIL ORIGINATED OUTSIDE OF THE CITY'S EMAIL SYSTEM
Do not click links or open attachments unless you recognize the sender and know the content is safe.

[Login](#)



Hello Mark Render,

Valarie Taylor (vtaylor@taser.com) has sent you a message related to Ontario, CA TASER CEW V20.2 Instructor Course

Good morning/afternoon Folks! The below message has just been emailed through Axon Academy to all October courses. This was to catch new registrants and remind those already enrolled.

TASER TRAINING REMINDER: Good afternoon TASER Students!

Thank you for enrolling to our TASER CEW Instructor course! I wanted to send a notification to please pay special attention for the course TYPE that you've enrolled (X26P ONLY, X2 ONLY or combo of X26P and X2). That choice will be reflected in the confirmation email of enrollment you received and in the online course modules you will complete (opens 21 days in advance of training date). If you choose X26P only, you will not be able to use the X2 or be certified on the X2 at the actual course. If you choose X2 only, you will not be able to use the X26P or be certified on the X26P at the actual course. (If you chose the combo X2 and X26P then you're good for either)

If your registration is incorrect and you need to choose a different CEW to be certified on, you will need to complete the steps below:

1. Log into <https://academy.axon.com>
2. Click the course listed under "My Events" of your home page
 - a. At this point you may verify what you enrolled for by the package or class type (Taser CEW Instructor Certification for X2 and X26P)
(Taser CEW Instructor Certification for X2)
(Taser CEW Instructor Certification for X26P)
3. Click "Transfer"

4. Choose the SAME LOCATION with the correct CEW(s) you want (X26P only, X2 only or combo of X26P & X2)

If you have difficulties completing this, please contact training@taser.com. You will still be required to complete the necessary modules that fit that actual CEW(s) before attending the practical day.

Respectfully,
Valarie Taylor | Training - Customer Service Representative
800-978-2737

FORMERLY TASER INTERNATIONAL

Event details: https://academy.axon.com/events/evt_RNBjzlFczoSd/view/

Reply to this email to send a direct message back.

Sincerely,

The Team

[Experts](#) [Help desk](#) x

Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Sunday, November 11, 2018 12:17 PM
To: Mark Render
Subject: New message for Ontario, CA TASER CEW V20.2 Instructor Course

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[Login](#)



Hello Mark Render,

John Tinder (safekids12@verizon.net) has sent you a message related to Ontario, CA TASER CEW V20.2 Instructor Course

IMPORTANT: Access to the online portion will automatically shut off on:
November 23, 2018 @ 8:00 a.m.

Hello again,

This is a reminder to log into the website to make sure you have access. Also confirm that you have registered for the correct devices. Try to do this sooner rather than later as I know unforeseen circumstances do show up.

The website is <https://www.axon.com/training>

Any issues with loggin into the account, please contact training@taser.com. If you have any questions about the content or practical day, please don't hesitate to contact me. If you are having issues with the website, please contact the help desk at PoliceOne.

If you have logged on, but have not yet finished, please make sure to complete all online modules by the due date.

Don't hesitate to call if you have any questions.

Be Safe,

John Tinder

909-226-1118

NOTICE: IF YOU ARE RECEIVING THIS EMAIL AND ARE NOT ATTENDING THE TASER INSTRUCTOR CLASS, PLEASE FORWARD THE INFO TO THE PERSON THAT IS ATTENDING.

Event details: https://academy.axon.com/events/evt_RNBjzlFczoSigoSd/view/

Reply to this email to send a direct message back.

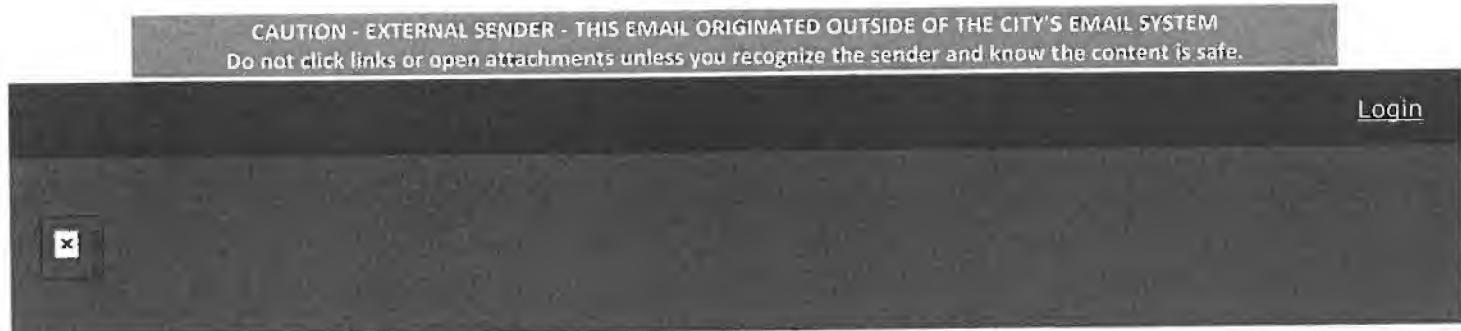
Sincerely,

The Axon Academy Team



Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Monday, October 8, 2018 10:52 AM
To: Mark Render
Subject: New message for Ontario, CA TASER CEW V20.2 Instructor Course



Hello Mark Render,

Valarie Taylor (vtaylor@taser.com) has sent you a message related to Ontario, CA TASER CEW V20.2 Instructor Course

****Mandatory Read/Online Component – Please make sure your CEW selection is correct!!! This can't be changed 21 days prior to scheduled training. If assist is needed please read below!!

TASER TRAINING REMINDER: Good afternoon TASER Students!

Thank you for enrolling to our TASER CEW Instructor course! I wanted to send a notification to please pay special attention for the course TYPE that you've enrolled (X26P ONLY, X2 ONLY or combo of X26P and X2). That choice will be reflected in the confirmation email of enrollment you received and in the online course modules you will complete (opens 21 days in advance of training date). If you choose X26P only, you will not be able to use the X2 or be certified on the X2 at the actual course. If you choose X2 only, you will not be able to use the X26P or be certified on the X26P at the actual course. (If you chose the combo X2 and X26P then you're good for either)

If your registration is incorrect and you need to choose a different CEW to be certified on, you will need to complete the steps below:

1. Log into <https://academy.axon.com>
2. Click the course listed under “My Events” of your home page
 - a. At this point you may verify what you enrolled for by the package or class type (Taser CEW Instructor Certification for X2 and X26P)
(Taser CEW Instructor Certification for X2)
(Taser CEW Instructor Certification for X26P)
3. Click “Transfer”

4. Choose the SAME LOCATION with the correct CEW(s) you want (X26P only, X2 only or combo of X26P & X2)

If you have difficulties completing this, please contact training@taser.com. You will still be required to complete the necessary modules that fit that actual CEW(s) before attending the practical day.

Enjoy the class & Be Safe!

Jennifer Bliven

TASER Training Administrative Manager

Event details: https://academy.axon.com/events/evt_RNBjzlFczoSd/view/

Reply to this email to send a direct message back.

Sincerely,

The Team

[Experts](#) [Help desk](#) X

Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Tuesday, December 18, 2018 9:04 AM
To: Mark Render
Subject: New message for San Bernardino, CA TASER CEW V20.2 Instructor Course

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Hello Mark Render,

Jennifer Bliven (jennifer@taser.com) has sent you a message related to San Bernardino, CA TASER CEW V20.2 Instructor Course

Good morning TASER Students!

Yesterday you should have received an email notification changing this course from one-day to two-days for all students. Knowing that the instructor course is vitally important to a TASER program, we challenged the Senior Master Instructors to start fresh and provide recommendations on the new schedule. They recommended and our Senior Director of Training Stacy Kelly concurred that it should be extended to two days in order to provide more instructor development. With the release of Version 21, Instructors will have the ability to receive certification on up to three conducted energy weapons (X26P, X2 and TASER 7) and we have reformatted the instructor course to provide more hands on training with the weapons and in depth scenario training. Students will also learn how to develop and safely implement scenarios, isolation drills and conduct teach backs to hone their instructor skills. As with all of our training, we will closely monitor the feedback and adjust if necessary. The decision to move to a two day schedule was not taken lightly; however, we strongly feel that this is the right thing to do for all you students.

If you are unable to attend this two-day class, you are welcome to transfer to another course that fits better with your schedule or cancel outright. In order to make either change, log into <https://academy.axon.com>. Click the course listed under "My Events" of your home page. Choose either "Transfer" and pick a new class, or choose "Cancel". If paid by credit card, that card will be automatically refunded. If paid by check, you will need to contact axon-academy@p1academy.com to request the refund.

Thank You in advance for your continued support, and our apologies for any

inconvenience or confusion caused!
Jennifer Bliven
TASER Training Administrative Manager

Event details: https://academy.axon.com/events/evt_fnlvxEM87R3UZT9Z/view/

Reply to this email to send a direct message back.

Sincerely,

The Axon Academy Team



Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Monday, December 17, 2018 2:13 PM
To: Mark Render
Subject: Event details have changed

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Hello Mark Render,

You are registered to attend the event *San Bernardino, CA TASER CEW V20.2 Instructor Course*.

The details of this event have changed. Here the changes:

The event is scheduled to take place from: Monday, January 21, 2019 at 08:00 AM PST to Tuesday, January 22, 2019 at 05:00 PM PST

Ordered Package: Taser CEW Instructor Certification for X26P
Practical Training Date and Time: Monday, January 21, 2019 at 08:00 AM PST to Tuesday, January 22, 2019 at 05:00 PM PST

You can read more about the event here:

https://academy.axon.com/events/evt_fnlxEM87R3UZT9Z/view/

Sincerely,

The Axon Academy Team

[Help desk](#)

Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Wednesday, August 8, 2018 9:07 AM
To: Mark Render
Subject: Axon Academy: your verification request was Approved

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Dear Mark Render,

Your verification request for membership in Fontana Police Department was Approved.

Thank you! We hope you enjoy the site.

Sincerely,

The Axon Academy Team

[Experts](#) [FAQs](#)



Kelsey Barak

From: Axon Academy <training@axon.com>
Sent: Tuesday, August 7, 2018 11:17 AM
To: Mark Render
Subject: Welcome to Axon Academy



Dear Mark Render,

Congratulations, your Axon Academy account has successfully been created!

IMPORTANT: For security purposes, all members of Axon Academy must be verified as active, sworn law enforcement, corrections, military or private security organization personnel. If you haven't submitted your employment information yet, please do so via the verification requests page: <https://academy.axon.io/profile/#verification-requests>

Note: Verification requests may take up to 48 hours to complete

Once your verification request has been approved, you can log in with your username:

Username: mrender27

All members of Axon Academy also get a free membership to PoliceOne.com, which handles all verification requests. Verification requests are generally completed within 48 hours, so we recommend you wait a couple of days for the process to finish. If you have any questions about your verification request status, please contact PoliceOne.com support: <https://www.policeone.com/support-center/>

Finally, please also confirm your e-mail address by clicking this link or pasting it into your browser:

<https://academy.axon.com/registration/#confirm/7e23eb4fa74d422fab2a1f84f7adb31c>

This will help ensure emails are properly delivered to your email account.

Sincerely,

The Axon Academy Team



Kelsey Barak

From: Kelly Giver <kgiver@axon.com> on behalf of Accounts Receivable <ar@axon.com>
Sent: Tuesday, December 12, 2017 7:38 AM
To: Pamela Warner
Subject: RE: City of Fontana - AXON invoice SI1511471
Attachments: AXON W-9.pdf

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Please see attached W-9

Thanks,

Kelly Giver
AR Assistant

O / 480 502 6251

AXON.COM

From: Pamela Warner [mailto:pwarner@fontana.org]
Sent: Monday, December 11, 2017 7:26 PM
To: Accounts Receivable <ar@axon.com>
Subject: City of Fontana - AXON invoice SI1511471

I have your company listed as Taser International.
Please provide me with an updated W9 in order to pay the correct name.

I have attached the invoice in question for your reference.

Thank you!
Pam

Pamela Warner

Senior Administrative Aide • Information Technology
City of Fontana • 8353 Sierra Ave • Fontana, CA 92335
pwarner@fontana.org • Office: (909) 350-7609



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Request for Taxpayer Identification Number and Certification

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

Axon Enterprise, Inc.

2 Business name/disregarded entity name, if different from above

**Print or type.
See Specific Instructions on page 3.**

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

Individual/sole proprietor or single-member LLC C Corporation S Corporation Partnership Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

Other (see instructions) ► _____

5 Address (number, street, and apt. or suite no.) See instructions.

17800 North 85th Street

6 City, state, and ZIP code

Scottsdale, AZ 85255

7 List account number(s) here (optional)

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) **5**

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number								
		-			-			

or

Employer identification number									
8	6	-	0	7	4	1	2	2	7

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here

Signature of
U.S. person ►

Date ►

11/21/2017

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

Kelsey Barak

From: Pamela Warner
Sent: Tuesday, December 12, 2017 9:37 AM
To: 'Accounts Receivable'
Subject: RE: City of Fontana - AXON invoice SI1511471

Thank you!

Pamela Warner

Senior Administrative Aide • Information Technology
pwarner@fontana.org • Office: (909) 350-7609

From: Kelly Giver [mailto:kgiver@axon.com] **On Behalf Of** Accounts Receivable
Sent: Tuesday, December 12, 2017 7:38 AM
To: Pamela Warner <pwarner@fontana.org>
Subject: RE: City of Fontana - AXON invoice SI1511471

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Please see attached W-9

Thanks,

Kelly Giver
AR Assistant

O / 480 502 6251

AXON.COM

From: Pamela Warner [mailto:pwarner@fontana.org]
Sent: Monday, December 11, 2017 7:26 PM
To: Accounts Receivable <ar@axon.com>
Subject: City of Fontana - AXON invoice SI1511471

I have your company listed as Taser International.
Please provide me with an updated W9 in order to pay the correct name.

I have attached the invoice in question for your reference.

Thank you!
Pam



FONTANA
CALIFORNIA

Pamela Warner

Senior Administrative Aide • Information Technology
City of Fontana • 8353 Sierra Ave • Fontana, CA 92335
pwarner@fontana.org • Office: (909) 350-7609



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Kelsey Barak

From: Pamela Warner
Sent: Monday, December 11, 2017 6:26 PM
To: 'AR@axon.com'
Subject: City of Fontana - AXON invoice SI1511471
Attachments: Taser Invoice.pdf

I have your company listed as Taser International.
Please provide me with an updated W9 in order to pay the correct name.

I have attached the invoice in question for your reference.

Thank you!

Pam

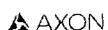


Pamela Warner

Senior Administrative Aide • Information Technology
City of Fontana • 8353 Sierra Ave • Fontana, CA 92335
pwarner@fontana.org • Office: (909) 350-7609



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Invoice

Axon Enterprise, Inc.
 17800 N 85th Street
 Scottsdale, AZ 85255
 Ph: (480) 991-0797
 Fax: (480) 991-0791
 AR@axon.com
 www.axon.com

Invoice No SI1511471
 Invoice Date 28-Nov-17
 Payment Term Net 30
 Payment Due Date 28-Dec-17
 Sales Order SO170342667
 Customer account 107236
 Purchase Order YEAR 4 BILLING

BILL TO:

CITY OF FONTANA
 ATTN: ACCOUNTS PAYABLE
 8353 SIERRA AVE
 FONTANA, CA 92335
 USA

SHIP TO:

FONTANA POLICE DEPT
 17005 UPLAND AVE
 STE 289
 FONTANA, CA 92335
 USA

<u>Item number</u>	<u>Description</u>	<u>Quantity</u>	<u>Unit price</u>	<u>[USD]Amount</u>
85035	EVIDENCE.COM STORAGE	800	0.75	600.00
85078	ULTIMATE EVIDENCE.COM ANNUAL PAYMENT	5	588.00	2,940.00
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	5	36.00	180.00
85301	INCLUDED STORAGE, 30 GBS PER PRO LICENSE	30	0.00	0.00
85401	INCLUDED STORAGE, 40 GBS PER ULTIMATE LICENSE	200	0.00	0.00
89401	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	1	468.00	468.00

Invoice Total	4,188.00
Shipping	0.00
Sales Tax	241.80
Total	4,429.80
Amount Received	0.00
BALANCE DUE	USD
	4,429.80

Invoice

Axon Enterprise, Inc.
17800 N 85th Street
Scottsdale, AZ 85255
Ph: (480) 991-0797
Fax: (480) 991-0791
AR@axon.com
www.axon.com

Invoice No SI1511471
Invoice Date 28-Nov-17
Payment Term Net 30
Payment Due Date 28-Dec-17
Sales Order SO170342667
Customer account 107236
Purchase Order YEAR 4 BILLING

RETURN THIS PORTION WITH YOUR PAYMENT

CITY OF FONTANA
ATTN: ACCOUNTS PAYABLE
8353 SIERRA AVE
FONTANA, CA 92335
USA

BALANCE DUE 4,429.80
Currency USD

For ACH Payments:(Preferred Method)

Account Name Axon Enterprise, Inc.
Account Number 634912729
Bank Routing/Transit 122100024
Reference Number SI1511471

For Wire Transfers:

Beneficiary Axon Enterprise, Inc.
Account Number 634912729
Bank Routing/Transit 021000021
SWIFT Code CHASUS33
Reference Number SI1511471

For Lockbox Payments Mail To:

Axon Enterprise, Inc.
PO BOX 29661
DEPARTMENT 2018
PHOENIX, AZ 85038-9661
Reference Number SI1511471

Please reference the invoice number on your ACH, Wire or Check payment

Important Note: By selecting the wire transfer payment method, you agree to accept the processing & transaction fees charged by the bank relating to this wire transfer

From: Axon <donotreply@contact.axon.com>
Sent: Thursday, February 21, 2019 1:07 PM
To: Sid Lambert
Subject: Impacts of 5G, Addressing Officer Suicide, Recruiting Millennials, Device Management Tips, AI & Axon

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AXON JOURNAL

FEBRUARY 2018

This issue of the Axon Journal features articles by some of our most exciting Accelerate 2019 speakers. Over the coming months we'll be sharing more content from our speakers – giving you a little taste of the information and thought leadership that will be in abundance at the conference.



THREE MAJOR IMPACTS OF 5G ON IN-CAR VIDEO

Right now, 5G technology is dominating the conversation in the communications industry with claims of “wire-like” speeds and experience. This means incredibly fast upload and download speeds with incredibly low latency – which will be fantastic for consumers who want faster accessibility to high quality pictures, videos, games, etc. But what does this mean for law enforcement? How will 5G impact your day-to-day operations? When thinking about in-car video systems, there will be no less than three areas of significant impact.

LEARN MORE

OFFICER SUICIDE - UNITING A HOUSE DIVIDED

Every single police officer has different life experiences, different coping skills, different biological make-ups. They'll also have completely different experiences on the job. So, they're all going to react differently. Some will be fine and

might get through it no problem, no questions asked. Others are going to need help. They'll need an external factor to help get through it. When it comes to officer suicide, here's what we need to do.

[LEARN MORE](#)

13 FOCUS AREAS FOR MILLENNIAL POLICE RECRUITING

It's no secret that recruiting and retaining millennial aged police officers has become something of a monumental task for departments. There are a lot of different forces at work contributing to this problem – some more obvious than others. In this post, Dr. Jim DeLung covers his research-backed 13 key focus areas.

[LEARN MORE](#)

THREE SIMPLE DEVICE MANAGEMENT TIPS TO SAVE YOU HOURS

Think of all the things you would like to accomplish at work but just can seem to find the time to do. Here are the top three ways you can get the most value and save significant amounts of time out of your Axon devices.

[LEARN MORE](#)



AI, FACIAL RECOGNITION, AND AXON.

Here we try to shed light on another dimension of the face recognition discussion that often gets overlooked. Face recognition is a broad term that lumps together a collection of technologies. This generalization can make conversations around the subject confusing. Below is an attempt to break down the components under the hood of what is referred to as facial/face recognition.

[LEARN MORE](#)

Need Help?
[Axon Support](#)

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[Connect with us](#)

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[Manage Subscription](#)

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From: Axon <donotreply@contact.axon.com>
Sent: Tuesday, February 19, 2019 1:08 PM
To: Sid Lambert
Subject: Policing big cities requires even bigger solutions. Learn more at Accelerate 2019.

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Accelerate offers content that will interest everyone at your agency, from your chief to your armorer to your PIO.

Come together and save with Accelerate 2019 agency group pricing — get each additional ticket for only \$200 (conference only) after two full-price tickets are purchased. And everyone who registers by the end of the week using code AAStore25 will also receive a \$25 voucher to use at the Axon store.

Here's a sampling of the sessions offered at Accelerate 2019:

- The Future of Technology and How to Stay in Front of It
- Policing on Camera: How NOT to Be the Next YouTube Sensation
- Self-Driving Cars and Law Enforcement

- Keys to Successful Axon Systems Integration

Worried you'll miss this deal while you wait for approval? We've got you covered — you can register now without paying and hold your spot.

REGISTER NOW



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Kelsey Barak

From: Axon <donotreply@contact.axon.com>
Sent: Tuesday, February 12, 2019 9:34 AM
To: Sid Lambert
Subject: Policing big cities requires even bigger solutions. Learn more at Accelerate 2019.

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Accelerate offers content that will interest everyone at your agency, from your armorer and IT pro to your PIO.

Come together and save with Accelerate 2019 group pricing — \$200 off each ticket after you purchase two. And everyone who registers by the end of the week using code AAStore25 will also receive a \$25 voucher to use at the Accelerate store for cool swag.

REGISTER NOW



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From: Sr. Director Stacy Kelly - TASER CEW Training Department <training@taser.com>
Sent: Friday, January 5, 2018 7:23 AM
To: Scott Snyder
Subject: TASER Training Bulletin 20.0-08 Version 20.2 Release_Cross Connect

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Display issues? [View in browser](#)

TRAINING

TRAINING BULLETIN 20.0-08: VERSION 20.2 RELEASE

**DOWNLOAD THE LATEST INSTRUCTOR TRAINING TO STAY
CURRENT WITH CEW INFORMATION.**

Background: To ensure that our training accounts for the latest updates in technology and public-safety best practices, Axon periodically updates its training materials with important new information.

Version 20.2 of the TASER Instructor and User training courses has been released and is **effective January 15, 2018**. Version 20.2 supersedes all prior training revisions.

About Version 20.2

Version 20.2 includes instructor and user courses for the TASER X26, X26P and X2 Conducted Electrical Weapons (CEWs). TASER M26 and X3 courses are available upon request.

With the release of Version 20.2, the requirements for the certification courses have changed to the following:

- Instructor certification and recertification course for the X26, X26P and X2 CEW is 16 hours for instructors (8 hours online and 8 hours with a Master Instructor for hosted courses). We now also offer the online option for internally conducted courses. [Submit your request](#).
- Master Instructor certifications are now optional for certification on the X26, X26P and X2 CEW. Participants may attend weapon-specific courses to be certified to instruct others on this device (Master Instructors must have both certifications in order to teach for Axon, and for consideration as a Senior Master Instructor).

Key updates to the curriculum cover:

- De-escalation techniques involving the TASER CEW
- Safety Officer requirements
- Drive-stun use
- X2 manual mode
- X2 cross-connect clarification (see below)

- Student waiver requirement changes and other pertinent information from V20 Training Bulletins

Download Instructions

We will not be sending a DVD of Version 20.2 to every instructor. Instead, you can go to <https://www.axon.com/training/resources> or [HERE](#) to download all instructor resources. This folder contains the most recent warnings, exposure release forms, training forms, certificates, training drills and scenarios, videos and other instructor resources.

We will mail the Version 20.2 DVD to any currently-certified instructor who is not able to download material due to agency policies. If you have any questions regarding this Training Bulletin, Version 20.2, download issues, or need to request a DVD, please contact the TASER Training Department at training@taser.com.

Additional Training Clarification: X2 Cross-Connect Technology

As we work with members of law enforcement throughout the country on TASER Training, we often receive questions about the cross-connect technology on the X2. The attached PDF helps to illustrate how this technology works and why it matters.

Summary: The X2 is intended to provide a backup to a missed shot, and is not recommended for

engaging multiple suspects. Review  [Cross Connect Slides](#).

Thank you for your continued support to TASER CEWs!

TASER Training Department



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Kelsey Barak

From: noreply@salesforce.com on behalf of Joseph Marioni <jmarioni@taser.com>
Sent: Thursday, January 4, 2018 3:37 PM
To: Scott Snyder
Subject: TASER Quote
Attachments: Q-143356-20180104-1636.pdf

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Below is the quote that you requested. Please review and ensure the accuracy of the order.

- 1.) If applicable, Please check Holster for R or L you will choose the holster based on what hand you are drawing with (no matter what side it is worn).
- 2.) If applicable and you have a COD make sure it is filled out and reflects the proper quantity
- 3.) If you are going to send a PO without a singed quote, make sure to include shipping and tax (if not exempt).
- 4.) If you are using an X2 make sure the cartridges reflect SMART cartridges.

If everything meets your approval please, sign and fax or email a copy back to me. Thank you.

Joseph Marioni

TASER Sales

O / 480 515.6328

F / 480 360 7713

AXON.COM

For a different kind of security today.



Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737
Fax: (480) 360-7713



Scott Snyder
1-909-350-7700
ssnyder@fontana.org

Quotation

Quote: Q-143356-2

Date: 1/4/2018 4:36 PM

Quote Expiration: 12/15/2017

Contract Start Date*: 11/21/2017

Contract Term: 5 years

AX Account Number:

107236

Bill To:
Fontana Police Dept. - CA
17005 Upland Avenue
Fontana, CA 92335
US

Ship To:
Scott Snyder
Fontana Police Dept. - CA
17005 Upland Avenue
Fontana, CA 92335
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Joseph Marioni	(480) 515-6328	jmarioni@taser.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Year 1		Due Net 30				
QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
1	22013	KIT, DATAPORT DOWNLOAD, USB, X2/X26P	USD 176.49	USD 176.49	USD 0.00	USD 176.49
175	11002	HANDLE, BLACK, CLASS III, X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
175	85181	TASER 60 YEAR 1 PAYMENT: X26P BASIC	USD 280.00	USD 49,000.00	USD 17,500.00	USD 31,500.00
175	11501	HOLSTER, BLACKHAWK, RIGHT, X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
175	11010	XPPM, BATTERY PACK, X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
350	44203	CARTRIDGE - 25' HYBRID	USD 0.00	USD 0.00	USD 0.00	USD 0.00

Year 1 Total Before Discounts: USD 49,176.49

Year 1 Discount: USD 17,500.00

Year 1 Net Amount Due: USD 31,676.49

Year 2

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
175	85182	TASER 60 YEAR 2 PAYMENT: X26P BASIC	USD 280.00	USD 49,000.00	USD 0.00	USD 49,000.00
Year 2 Total Before Discounts:						USD 49,000.00
Year 2 Net Amount Due:						USD 49,000.00

Year 3

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
175	85183	TASER 60 YEAR 3 PAYMENT: X26P BASIC	USD 280.00	USD 49,000.00	USD 0.00	USD 49,000.00
Year 3 Total Before Discounts:						USD 49,000.00
Year 3 Net Amount Due:						USD 49,000.00

Year 4

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
175	85184	TASER 60 YEAR 4 PAYMENT: X26P BASIC	USD 280.00	USD 49,000.00	USD 0.00	USD 49,000.00
Year 4 Total Before Discounts:						USD 49,000.00
Year 4 Net Amount Due:						USD 49,000.00

Year 5

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
175	85185	TASER 60 YEAR 5 PAYMENT: X26P BASIC	USD 280.00	USD 49,000.00	USD 0.00	USD 49,000.00
Year 5 Total Before Discounts:						USD 49,000.00
Year 5 Net Amount Due:						USD 49,000.00

Onsite Spare

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
1	11010	XPPM, BATTERY PACK, X26P	USD 73.00	USD 73.00	USD 73.00	USD 0.00
1	11002	HANDLE, BLACK, CLASS III, X26P	USD 1,022.00	USD 1,022.00	USD 1,022.00	USD 0.00
Onsite Spare Total Before Discounts:						USD 1,095.00
Onsite Spare Discount:						USD 1,095.00
Onsite Spare Net Amount Due:						USD 0.00

Subtotal	USD 227,676.49
Estimated Tax	USD 17,644.92
Grand Total	USD 245,321.41

Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

TASER 60 Sales Terms and Conditions

This quote contains a purchase under the TASER 60 Plan. If your purchase only includes the TASER 60 Plan, CEWs, and CEW accessories, then this purchase is solely governed by the TASER 60 Terms and Conditions posted at: <http://www.axon.com/legal>, and the terms and conditions of Axon's Master Services and Purchasing Agreement do not apply to this order. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Axon Enterprise, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: _____ **Date:** _____

Name (Print): _____ **Title:** _____

PO# (if needed): _____

Quote: Q-143356-2

Please sign and email to Joseph Marioni at jmarioni@taser.com or fax to (480) 360-7713

THANK YOU FOR YOUR BUSINESS!

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Certificate of Destruction

Agency Name: _____

Quote/PO Number: _____

Product/ Quantity to be destroyed: M26: _____ X26: _____ Other: _____

Customer certifies that all products for which Customer receives a trade-up discount will be removed from service to be destroyed and rendered permanently nonfunctional. Destruction of units should be performed according to Customer's policy. Products traded-in may not be resold or redistributed. TASER is not responsible for Product warranty or liability related to traded-in products, reserves the right to invoice Customer for the discounted amount for any device not destroyed, and reserves the right to require verification that destruction has been performed.

Form completed by: _____

Signature (Digital is acceptable or scan)

Printed name, title

Date

Return the signed form to your sales representative along with your purchase order/quote.

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Kelsey Barak

From: noreply@salesforce.com on behalf of Joseph Marioni <jmarioni@taser.com>
Sent: Thursday, January 4, 2018 3:28 PM
To: Scott Snyder
Subject: TASER Quote***2018 Pricing***
Attachments: Q-143350-20180104-1627.pdf

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Below is the quote that you requested. Please review and ensure the accuracy of the order.

- 1.) If applicable, Please check Holster for R or L you will choose the holster based on what hand you are drawing with (no matter what side it is worn).
- 2.) If applicable and you have a COD make sure it is filled out and reflects the proper quantity
- 3.) If you are going to send a PO without a singed quote, make sure to include shipping and tax (if not exempt).
- 4.) If you are using an X2 make sure the cartridges reflect SMART cartridges.

If everything meets your approval please, sign and fax or email a copy back to me. Thank you.

Joseph Marioni

TASER Sales

O / 480 515.6328

F / 480 360 7713

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FASTER INTERNET LINES IS NOW AXON



Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737
Fax: (480) 360-7713



Scott Snyder
1-909-350-7700
ssnyder@fontana.org

Quotation

Quote: Q-143350-2

Date: 1/4/2018 4:27 PM

Quote Expiration: 12/15/2017

Contract Start Date*: 11/21/2017

Contract Term: 1 year

AX Account Number:

107236

Bill To:
Fontana Police Dept. - CA
17005 Upland Avenue
Fontana, CA 92335
US

Ship To:
Scott Snyder
Fontana Police Dept. - CA
17005 Upland Avenue
Fontana, CA 92335
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Joseph Marioni	(480) 515-6328	jmarioni@taser.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Hardware

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
1	22013	KIT, DATAPORT DOWNLOAD, USB, X2/X26P	USD 176.49	USD 176.49	USD 0.00	USD 176.49
35	11002	HANDLE, BLACK, CLASS III, X26P	USD 1,022.00	USD 35,770.00	USD 0.00	USD 35,770.00
120	11501	HOLSTER, BLACKHAWK, RIGHT, X26P	USD 61.00	USD 7,320.00	USD 0.00	USD 7,320.00
30	11504	HOLSTER, BLACKHAWK, LEFT, X26P	USD 61.00	USD 1,830.00	USD 0.00	USD 1,830.00
100	44203	CARTRIDGE - 25' HYBRID	USD 32.00	USD 3,200.00	USD 0.00	USD 3,200.00
45	11010	XPPM, BATTERY PACK, X26P	USD 73.00	USD 3,285.00	USD 0.00	USD 3,285.00

Hardware Total Before Discounts: USD 51,581.49

Hardware Net Amount Due: USD 51,581.49

Extended Warranties

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
35	11004	WARRANTY, 4 YEAR, X26P	USD 318.00	USD 11,130.00	USD 0.00	USD 11,130.00
Extended Warranties Total Before Discounts:						USD 11,130.00
Extended Warranties Net Amount Due:						USD 11,130.00

Subtotal	USD 62,711.49
Estimated Tax	USD 3,997.57
Grand Total	USD 66,709.06

Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

**Axon Enterprise, Inc.'s Sales Terms and Conditions
for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: _____ **Date:** _____

Name (Print): _____ **Title:** _____

PO# (if needed): _____

Quote: Q-143350-2

Please sign and email to Joseph Marioni at jmarioni@taser.com or fax to (480) 360-7713

THANK YOU FOR YOUR BUSINESS!

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Kelsey Barak

From: Joseph Marioni <jmarioni@taser.com>
Sent: Wednesday, January 3, 2018 8:10 AM
To: Scott Snyder
Subject: RE: TASER

OK, not a problem. I will need to send a revised quote later this week for you guys to present to council so that you have accurate numbers.

From: Scott Snyder [mailto:ssnyder@fontana.org]
Sent: Wednesday, January 03, 2018 9:07 AM
To: Joseph Marioni <jmarioni@taser.com>
Subject: RE: TASER

Hello Joseph,

Sorry it took so long to get back with you, the holidays took a toll on getting in contact with anyone around here. I spoke to our secretary who manages purchases yesterday. I was told the purchase will be sent to the city council on February 27 and when approved the purchase order will be sent the following day.

Sgt. Snyder

Scott Snyder
Sergeant • Fontana Police Department
ssnyder@fontana.org • Office: (909) 356-3372

From: Joseph Marioni [mailto:jmarioni@taser.com]
Sent: Thursday, December 21, 2017 12:30 PM
To: Scott Snyder <ssnyder@fontana.org>
Subject: TASER

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Hi Sgt. Snyder,

As we are approaching the end of the year, I just wanted to check back with you on our proposal. Let me know if a TASER purchase is still something on your radar for this year or if it looks like something that you will need to further evaluate. If you require any additional collateral or information that would assist please do not hesitate to let me know.

Joseph Marioni
TASER Sales

O / 480 515.6328
F / 480 360 7713

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Kelsey Barak

From: Joseph Marioni <jmarioni@taser.com>
Sent: Thursday, December 21, 2017 12:30 PM
To: Scott Snyder
Subject: TASER

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Hi Sgt. Snyder,

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Joseph Marioni

TASER Sales

O / 480 515.6328
F / 480 360 7713

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ADEN:WY:KJ:MK:ML:JL:NM:V:V:D:N

Kelsey Barak

From: Joseph Marioni <jmarioni@taser.com>
Sent: Tuesday, November 21, 2017 10:30 AM
To: Scott Snyder
Subject: RE: TASER Quote Outright

I don't know if you got my voicemail, but take a good look at the third option. I wasn't sure if you were moving from issued TASERs to shared based on cost or time or both. I can get professional services out there to calibrate and issue each weapon at no charge, and possibly get some training out there too. The year one cost is less than just doing an outright and it comes with everything you need for less money. I know I don't have any visibility into your budget but as I mentioned before, given our experience with Ferguson, Chicago, Seattle, and others we would much rather work with you on a full solution vs shared. Please do not hesitate to call for further explanation or services.

From: Scott Snyder [mailto:ssnyder@fontana.org]
Sent: Tuesday, November 21, 2017 11:17 AM
To: Joseph Marioni <jmarioni@taser.com>
Subject: Re: TASER Quote Outright

Thank you. I will get this to my Captain and get back with you.

Sgt. Scott Snyder

Sent from my iPhone

"Soli Deo Gloria"
-Glory to God Alone-

Scott Snyder
Sergeant • Fontana Police Department
ssnyder@fontana.org • Office: (909) 356-3372

On Nov 21, 2017, at 09:07, Joseph Marioni <jmarioni@taser.com> wrote:



Below is the quote that you requested. Please review and ensure the accuracy of the order.

- 1.) If applicable, Please check Holster for R or L you will choose the holster based on what hand you are drawing with (no matter what side it is worn).
- 2.) If applicable and you have a COD make sure it is filled out and reflects the proper quantity
- 3.) If you are going to send a PO without a singed quote, make sure to include shipping and tax (if not exempt).
- 4.) If you are using an X2 make sure the cartridges reflect SMART cartridges.

If everything meets your approval please, sign and fax or email a copy back to me. Thank you.

Joseph Marioni

TASER Sales

O / 480 515.6328

F / 480 360 7713

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TURN INTERNATIONAL KNOWLEDGE



<Q-143350-20171121-1006.pdf>

Kelsey Barak

From: noreply@salesforce.com on behalf of Joseph Marioni <jmarioni@taser.com>
Sent: Tuesday, November 21, 2017 9:18 AM
To: Scott Snyder
Subject: TASER Quote
Attachments: Program Card - TASER 60 Basic - X26P.pdf; Q-143356-20171121-1016.pdf



Below is the quote that you requested. Please review and ensure the accuracy of the order.

- 1.) If applicable, Please check Holster for R or L you will choose the holster based on what hand you are drawing with (no matter what side it is worn).
- 2.) If applicable and you have a COD make sure it is filled out and reflects the proper quantity
- 3.) If you are going to send a PO without a singed quote, make sure to include shipping and tax (if not exempt).
- 4.) If you are using an X2 make sure the cartridges reflect SMART cartridges.

If everything meets your approval please, sign and fax or email a copy back to me. Thank you.

Joseph Marioni

TASER Sales

O / 480 515.6328

F / 480 360 7713

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THE POWER OF SMART WEAPONS

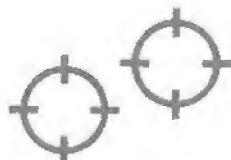
TASER WEAPONS HAVE PROVEN TO REDUCE OFFICER INJURIES BY 70%.



GET TO THE TRUTH

21 SECONDS

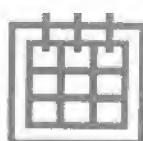
needed to immediately access firing logs provided by Smart Weapons technology



ENHANCED PERFORMANCE

150% MORE

The PPM in the X26P offers up to 300 more deployments than the original DPM in the X26E.



STRUCTURED PRICING

60 MONTHS

in the TASER 60 payment plan, which lets you pay over time for your weapons.



TASER 60 PLAN

	QTY	2016 PRICE LIST	TASER 60 BASIC PLAN
	X26P	1	\$931.45
	PPM	1	\$65.72
	HOLSTERS	1	\$55.11
	EXTENDED WARRANTY (5 YEARS)	1	\$287.68
	TRAINING CARTRIDGES (2 EACH)	2	\$48.86
	TOTAL COST	\$1,388.82	\$22 / Month

BASIC: For \$22 (X26P) or \$26 (X2) a month, you'll receive one Smart Weapon under warranty, one battery, on-site spares*, a holster, and two training cartridges.

PREMIUM: For \$31 (X26P) or \$36 (X2) a month, you'll receive those items, plus an additional battery and 18 more cartridges (for a total of 10 duty and 10 training cartridges).

*10 handle minimum for the TASER 60 program eligibility.

*As part of the TASER 60 program, you will be billed on an annual basis for your purchase.

*Onsite spare devices are provided with the purchase of 30 or more devices.

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Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737
 Fax: (480) 360-7713

Scott Snyder
 1-909-350-7700
 ssnyder@fontana.org

**Quotation****Quote:** Q-143356-1**Date:** 11/21/2017 10:16 AM**Quote Expiration:** 12/15/2017**Contract Start Date*:** 11/21/2017**Contract Term:** 5 years**AX Account Number:**

107236

Bill To:

Fontana Police Dept. - CA
 17005 Upland Avenue
 Fontana, CA 92335
 US

Ship To:

Scott Snyder
 Fontana Police Dept. - CA
 17005 Upland Avenue
 Fontana, CA 92335
 US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Joseph Marioni	(480) 515-6328	jmarioni@taser.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Year 1

Due Net 30

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
1	22013	KIT, DATAPORT DOWNLOAD, USB, X2/X26P	USD 176.49	USD 176.49	USD 0.00	USD 176.49
175	11002	HANDLE, BLACK, CLASS III, X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
175	85181	TASER 60 YEAR 1 PAYMENT: X26P BASIC	USD 264.00	USD 46,200.00	USD 17,500.00	USD 28,700.00
175	11501	HOLSTER, BLACKHAWK, RIGHT, X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
175	11010	XPPM, BATTERY PACK, X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
350	44203	CARTRIDGE - 25' HYBRID	USD 0.00	USD 0.00	USD 0.00	USD 0.00

Year 1 Tax Amount: USD 0

Year 1 Discount: USD 17,500.00

Year 1 Net Amount Due Including Taxes: USD 28,876.49

Year 2

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
175	85182	TASER 60 YEAR 2 PAYMENT: X26P BASIC	USD 264.00	USD 46,200.00	USD 0.00	USD 46,200.00
Year 2 Tax Amount:						USD 0
Year 2 Net Amount Due Including Taxes:						USD 46,200.00

Year 3

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
175	85183	TASER 60 YEAR 3 PAYMENT: X26P BASIC	USD 264.00	USD 46,200.00	USD 0.00	USD 46,200.00
Year 3 Tax Amount:						USD 0
Year 3 Net Amount Due Including Taxes:						USD 46,200.00

Year 4

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
175	85184	TASER 60 YEAR 4 PAYMENT: X26P BASIC	USD 264.00	USD 46,200.00	USD 0.00	USD 46,200.00
Year 4 Tax Amount:						USD 0
Year 4 Net Amount Due Including Taxes:						USD 46,200.00

Year 5

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
175	85185	TASER 60 YEAR 5 PAYMENT: X26P BASIC	USD 264.00	USD 46,200.00	USD 0.00	USD 46,200.00
Year 5 Tax Amount:						USD 0
Year 5 Net Amount Due Including Taxes:						USD 46,200.00

Onsite Spare

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
1	11010	XPPM, BATTERY PACK, X26P	USD 68.02	USD 68.02	USD 68.02	USD 0.00
1	11002	HANDLE, BLACK, CLASS III, X26P	USD 964.05	USD 964.05	USD 964.05	USD 0.00
Onsite Spare Tax Amount:						USD 0
Onsite Spare Discount:						USD 1,032.07
Onsite Spare Net Amount Due Including Taxes:						USD 0.00

Subtotal	USD 213,676.49
Estimated Shipping & Handling Cost	USD 534.19
Grand Total	USD 214,210.68

Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

TASER 60 Sales Terms and Conditions

This quote contains a purchase under the TASER 60 Plan. If your purchase only includes the TASER 60 Plan, CEWs, and CEW accessories, then this purchase is solely governed by the TASER 60 Terms and Conditions posted at: <http://www.axon.com/legal>, and the terms and conditions of Axon's Master Services and Purchasing Agreement do not apply to this order. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Axon Enterprise, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: _____ **Date:** _____

Name (Print): _____ **Title:** _____

PO# (if needed): _____

Quote: Q-143356-1

Please sign and email to Joseph Marioni at jmarioni@taser.com or fax to (480) 360-7713

THANK YOU FOR YOUR BUSINESS!

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Certificate of Destruction

Agency Name: _____

Quote/PO Number: _____

Product/ Quantity to be destroyed: M26: _____ X26: _____ Other: _____

Customer certifies that all products for which Customer receives a trade-up discount will be removed from service to be destroyed and rendered permanently nonfunctional. Destruction of units should be performed according to Customer's policy. Products traded-in may not be resold or redistributed. TASER is not responsible for Product warranty or liability related to traded-in products, reserves the right to invoice Customer for the discounted amount for any device not destroyed, and reserves the right to require verification that destruction has been performed.

Form completed by: _____
Signature (Digital is acceptable or scan)

Printed name, title

Date

Return the signed form to your sales representative along with your purchase order/quote.

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Kelsey Barak

From: noreply@salesforce.com on behalf of Joseph Marioni <jmarioni@taser.com>
Sent: Tuesday, November 21, 2017 9:16 AM
To: Scott Snyder
Subject: TASER Quote
Attachments: CASE STUDY - TAP - Riverdale PD.pdf; Program Card - CEW TAP Pricing.pdf; Program Card - TAP.pdf; Q-143355-20171121-1009.pdf



Below is the quote that you requested. Please review and ensure the accuracy of the order.

- 1.) If applicable, Please check Holster for R or L you will choose the holster based on what hand you are drawing with (no matter what side it is worn).
- 2.) If applicable and you have a COD make sure it is filled out and reflects the proper quantity
- 3.) If you are going to send a PO without a singed quote, make sure to include shipping and tax (if not exempt).
- 4.) If you are using an X2 make sure the cartridges reflect SMART cartridges.

If everything meets your approval please, sign and fax or email a copy back to me. Thank you.

Joseph Marioni

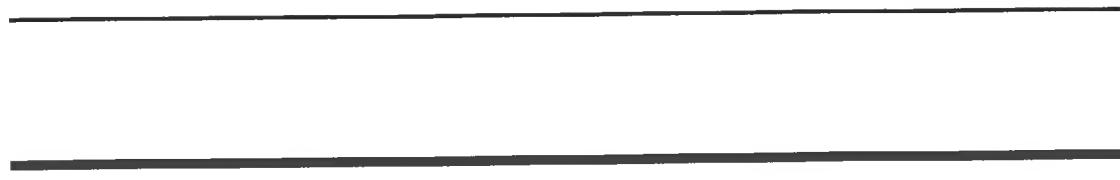
TASER Sales

O / 480 515.6328

F / 480 360 7713

AXON.COM

1-800-747-0000 (800) 222-2222 (800) 222-2222



TOWN OF RIVERDALE PARK CASE STUDY



DEPARTMENT PROFILE

AGENCY	Riverdale Park, MD	TECH SOLUTION	TASER X2 & TASER Assurance Plan
INDUSTRY	Law Enforcement	WEBSITE	riverdaleparkmd.info/police
COUNTRY	United States	ACKNOWLEDGEMENTS	Special thanks to Lieutenant Andrew Powell, Riverdale Park PD, for his expertise and support on this project.
PERSONNEL	32		

SUMMARY

When the Riverdale Park PD needed to upgrade their decade-old TASER technology but were constrained by budget, TASER authorized the agency to spread their expense over five years through a program called the TASER Assurance Program (TAP). This plus other benefits helped reduce the overall cost of new devices by approximately 34%.

AGENCY

The Riverdale Park PD serves the town of Riverdale Park, Maryland, a town of 6,690 people and 2,172 households near the University of Maryland, three miles northeast of Washington, D.C. The agency employs 32 law enforcement personnel, including 22 officers.

CHALLENGE

In 2013, Riverdale Park recognized the need to fiscally prepare for important purchases when they realized their TASER devices were nearly a decade old and overdue for a replacement. While they could afford an upgrade now, they knew they needed to prepare for a replacement 5 years down the road (useful life of a Smart Weapon). They sought a way to acquire the new technology their citizens deserved in a way that the town's budget could handle over the long term.

SOLUTION

TASER International worked with the agency to enroll them in the TAP Program, which helped flatten the cost over the next 5 years. The TAP arrangement allowed the town of Riverdale Park to convert a large, periodic equipment purchase into an affordable ongoing line item. The program also provided them with an onsite spare device at no additional charge, guaranteed the devices with a full warranty for the entire five-year term, and set them up for a full upgrade to the latest technology in the future.

"[TAP IS] A NO BRAINER...A WIN-WIN FOR EVERYONE."

CHIEF DAVID C. MORRIS,
RIVERDALE PARK PD

CONCLUSION

Despite the challenges of being a small agency in a town with budgets constrained by macroeconomic recession, the Riverdale Park PD worked with TASER International to acquire the equipment they needed with a payment plan they could manage. And with an additional onsite device and warranty protection for five years, the agency was able to confidently serve their citizens without the worry of unexpected costs or downtime.

For more information or to read Lt. Powell's academic paper written for The Johns Hopkins University's Police Executive Leadership Program regarding Riverdale Park's experience, visit TASER.com/TAP.



TASER ASSURANCE PLAN (TAP) WITH TASER X26P PURCHASE

BENEFITS

FULL WARRANTY COVERAGE

Included throughout 5-year term (normally \$287.68)

NEW X26P CEW AFTER 5 YEARS

Guaranteed upgrade cycle

BUDGET CERTAINTY

Identify the exact yearly cost of your agency's TASER CEW program

UPGRADE TECHNOLOGY

At year 5, automatically receive the newest in-class model

PRICE LOCK SAVINGS

Protection from global inflation

CONSERVE CAPITAL

Make your budget dollars work harder

ON-SITE SPARE CEWS*

Officers experience zero downtime

INITIAL STARTUP COST PER OFFICER

TASER X26P Handle	\$931.45
Holster	\$55.11
PPM	\$56.41
TOTAL	(\$1,042.97)
TASER CAM (optional)	\$548.96
TOTAL WITH TASER CAM	(\$1,591.93)

TAP PURCHASE

STARTUP COST (1 OFFICER)

Initial Startup Program Cost	\$1,042.97
Year 1 Payment (At Time of Initial Startup)	\$197.22
Year 2 Payment	\$197.22
Year 3 Payment	\$197.22
Year 4 Payment	\$197.22
Year 5 Payment (New Replacement X26P)	\$197.22
TOTAL YEAR 5 COST	(\$2,029.07)

STARTUP COST WITH TASER CAM (1 OFFICER)

Initial Startup Program Cost	\$1591.93
Year 1 Payment (At Time of Initial Startup)	\$306.98
Year 2 Payment	\$306.98
Year 3 Payment	\$306.98
Year 4 Payment	\$306.98
Year 5 Payment (New Replacement X26P/TASER CAM)	\$306.98
TOTAL YEAR 5 COST WITH TASER CAM	(\$3,126.83)

Terms & Conditions: Offer valid for U.S. law enforcement agencies only. All other sales terms and conditions apply.

*On-site spare CEWs available for purchases of 30 or more devices only.

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TASER ASSURANCE PLAN (TAP) WITH TASER X2 PURCHASE

BENEFITS

FULL WARRANTY COVERAGE

Included throughout 5-year term (normally \$329.39)

NEW X2 CEW AFTER 5 YEARS

Guaranteed upgrade cycle

BUDGET CERTAINTY

Identify the exact yearly cost of your agency's TASER CEW program

UPGRADE TECHNOLOGY

At year 5, automatically receive the newest in-class model

PRICE LOCK SAVINGS

Protection from global inflation

CONSERVE CAPITAL

Make your budget dollars work harder

ON-SITE SPARE CEWS*

Officers experience zero downtime

INITIAL STARTUP COST PER OFFICER

TASER X2 Handle	\$1066.00
Holster	\$68.15
PPM	\$56.41
TOTAL	(\$1,190.56)
TASER CAM (optional)	\$548.96
TOTAL WITH TASER CAM	(\$1,739.52)

TAP PURCHASE

STARTUP COST (1 OFFICER)

Initial Startup Program Cost	\$1,190.56
Year 1 Payment (At Time of Initial Startup)	\$218.54
Year 2 Payment	\$218.54
Year 3 Payment	\$218.54
Year 4 Payment	\$218.54
Year 5 Payment (New Replacement X2)	\$218.54
TOTAL YEAR 5 COST	(\$2,283.26)

STARTUP COST WITH TASER CAM (1 OFFICER)

Initial Startup Program Cost	\$1739.52
Year 1 Payment (At Time of Initial Startup)	\$328.30
Year 2 Payment	\$328.30
Year 3 Payment	\$328.30
Year 4 Payment	\$328.30
Year 5 Payment (New Replacement X2/TASER CAM)	\$328.30
TOTAL YEAR 5 COST WITH TASER CAM	(\$3,381.02)

Terms & Conditions: Offer valid for U.S. law enforcement agencies only. All other sales terms and conditions apply.

*On-site spare CEWs available for purchases of 30 or more devices only.

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TASER ASSURANCE PLAN



WHAT IS THE TASER ASSURANCE PLAN (TAP)?

TAP is a service plan that combines warranty coverage on your current handles with an automatic refresh unit every 5 years. Minimizing the chance an officer goes on duty without a Smart Weapon, TAP includes on-site spare units, as well as an extended warranty at no additional cost through the life of the agreement. TAP allows you to protect your present and plan for your future.

WHO USES TAP?

Over 3,500 proactive agencies have used TAP as a way to maintain their TASER program in the most cost-effective way possible. TAP is quickly becoming the product planning tool of the future, and is helping agencies realize up to a 33% savings (almost \$500 per weapon) over the life of the contract. It allows you to buy life-saving devices as an operational line item rather than as a one-off capital expenditure.

WHY USE TAP?

1. Free "No Questions Asked" warranty
2. Automatic refresh of units
3. On-site spares
4. Budget certainty

WANT TO LEARN MORE?

Contact your sales representative or visit axon.com/tap

800-978-2737

TASER devices are part of the Axon network

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Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737
Fax: (480) 360-7713



Scott Snyder
1-909-350-7700
ssnyder@fontana.org

Quotation

Quote: Q-143355-2

Date: 11/21/2017 10:09 AM

Quote Expiration: 12/15/2017

Contract Start Date*: 11/21/2017

Contract Term: 5 years

AX Account Number:

107236

Bill To:
Fontana Police Dept. - CA
17005 Upland Avenue
Fontana, CA 92335
US

Ship To:
Scott Snyder
Fontana Police Dept. - CA
17005 Upland Avenue
Fontana, CA 92335
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Joseph Marioni	(480) 515-6328	jmarioni@taser.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Year 1

Due Net 30

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
1	22013	KIT, DATAPORT DOWNLOAD, USB, X2/X26P	USD 176.49	USD 176.49	USD 0.00	USD 176.49
35	11002	HANDLE, BLACK, CLASS III, X26P	USD 964.05	USD 33,741.75	USD 0.00	USD 33,741.75
35	85058	TASER ASSURANCE PLAN CEW, X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
35	85059	TASER ASSURANCE PLAN CEW ANNUAL PAYMENT, X26P	USD 197.22	USD 6,902.70	USD 3,500.00	USD 3,402.70
120	11501	HOLSTER, BLACKHAWK, RIGHT, X26P	USD 57.04	USD 6,844.80	USD 0.00	USD 6,844.80
30	11504	HOLSTER, BLACKHAWK, LEFT, X26P	USD 57.04	USD 1,711.20	USD 0.00	USD 1,711.20
35	11010	XPPM, BATTERY PACK, X26P	USD 68.02	USD 2,380.70	USD 0.00	USD 2,380.70
100	44203	CARTRIDGE - 25' HYBRID	USD 29.30	USD 2,930.00	USD 0.00	USD 2,930.00

Year 1 Tax Amount: USD 3,967.04

Year 1 Discount: USD 3,500.00

Year 1 Net Amount Due Including Taxes: USD 55,154.68

Year 2

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
35	85059	TASER ASSURANCE PLAN CEW ANNUAL PAYMENT, X26P	USD 197.22	USD 6,902.70	USD 0.00	USD 6,902.70
Year 2 Tax Amount:						USD 534.96
Year 2 Net Amount Due Including Taxes:						USD 7,437.66

Year 3

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
35	85059	TASER ASSURANCE PLAN CEW ANNUAL PAYMENT, X26P	USD 197.22	USD 6,902.70	USD 0.00	USD 6,902.70
Year 3 Tax Amount:						USD 534.96
Year 3 Net Amount Due Including Taxes:						USD 7,437.66

Year 4

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
35	85059	TASER ASSURANCE PLAN CEW ANNUAL PAYMENT, X26P	USD 197.22	USD 6,902.70	USD 0.00	USD 6,902.70
Year 4 Tax Amount:						USD 534.96
Year 4 Net Amount Due Including Taxes:						USD 7,437.66

Year 5

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
35	85059	TASER ASSURANCE PLAN CEW ANNUAL PAYMENT, X26P	USD 197.22	USD 6,902.70	USD 0.00	USD 6,902.70
Year 5 Tax Amount:						USD 534.96
Year 5 Net Amount Due Including Taxes:						USD 7,437.66

On Site Spare

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
1	11010	XPPM, BATTERY PACK, X26P	USD 68.02	USD 68.02	USD 68.02	USD 0.00
1	85058	TASER ASSURANCE PLAN CEW, X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	11002	HANDLE, BLACK, CLASS III, X26P	USD 964.05	USD 964.05	USD 964.05	USD 0.00
On Site Spare Tax Amount:						USD 0.00
On Site Spare Discount:						USD 1,032.07
On Site Spare Net Amount Due Including Taxes:						USD 0.00

Subtotal	USD 78,798.44
Estimated Shipping & Handling Cost	USD 573.42
Estimated Tax	USD 6,106.88
Grand Total	USD 85,478.74

Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

**Axon Enterprise, Inc.'s Sales Terms and Conditions
for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: _____ **Date:** _____

Name (Print): _____ **Title:** _____

PO# (if needed): _____

Quote: Q-143355-2

Please sign and email to Joseph Marioni at jmarioni@taser.com or fax to (480) 360-7713

THANK YOU FOR YOUR BUSINESS!

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Certificate of Destruction

Agency Name: _____

Quote/PO Number: _____

Product/ Quantity to be destroyed: M26: _____ X26: _____ Other: _____

Customer certifies that all products for which Customer receives a trade-up discount will be removed from service to be destroyed and rendered permanently nonfunctional. Destruction of units should be performed according to Customer's policy. Products traded-in may not be resold or redistributed. TASER is not responsible for Product warranty or liability related to traded-in products, reserves the right to invoice Customer for the discounted amount for any device not destroyed, and reserves the right to require verification that destruction has been performed.

Form completed by: _____

Signature (Digital is acceptable or scan)

Printed name, title

Date

Return the signed form to your sales representative along with your purchase order/quote.

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Kelsey Barak

From: noreply@salesforce.com on behalf of Joseph Marioni <jmarioni@taser.com>
Sent: Tuesday, November 21, 2017 9:07 AM
To: Scott Snyder
Subject: TASER Quote Outright
Attachments: Q-143350-20171121-1006.pdf



Below is the quote that you requested. Please review and ensure the accuracy of the order.

- 1.) If applicable, Please check Holster for R or L you will choose the holster based on what hand you are drawing with (no matter what side it is worn).
- 2.) If applicable and you have a COD make sure it is filled out and reflects the proper quantity
- 3.) If you are going to send a PO without a singed quote, make sure to include shipping and tax (if not exempt).
- 4.) If you are using an X2 make sure the cartridges reflect SMART cartridges.

If everything meets your approval please, sign and fax or email a copy back to me. Thank you.

Joseph Marioni

TASER Sales

O / 480 515.6328

F / 480 360 7713

AXON.COM

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Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737
 Fax: (480) 360-7713



Scott Snyder
 1-909-350-7700
 ssnyder@fontana.org

Quotation

Quote: Q-143350-1

Date: 11/21/2017 10:06 AM

Quote Expiration: 12/15/2017

Contract Start Date*: 11/21/2017

Contract Term: 1 year

AX Account Number:

107236

Bill To:
 Fontana Police Dept. - CA
 17005 Upland Avenue
 Fontana, CA 92335
 US

Ship To:
 Scott Snyder
 Fontana Police Dept. - CA
 17005 Upland Avenue
 Fontana, CA 92335
 US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Joseph Marioni	(480) 515-6328	jmarioni@taser.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Hardware

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
1	22013	KIT, DATAPORT DOWNLOAD, USB, X2/X26P	USD 176.49	USD 176.49	USD 0.00	USD 176.49
35	11002	HANDLE, BLACK, CLASS III, X26P	USD 964.05	USD 33,741.75	USD 0.00	USD 33,741.75
120	11501	HOLSTER, BLACKHAWK, RIGHT, X26P	USD 57.04	USD 6,844.80	USD 0.00	USD 6,844.80
30	11504	HOLSTER, BLACKHAWK, LEFT, X26P	USD 57.04	USD 1,711.20	USD 0.00	USD 1,711.20
100	44203	CARTRIDGE - 25' HYBRID	USD 29.30	USD 2,930.00	USD 0.00	USD 2,930.00
45	11010	XPPM, BATTERY PACK, X26P	USD 68.02	USD 3,060.90	USD 0.00	USD 3,060.90
Hardware Total Before Discounts:						USD 48,465.14
Hardware Net Amount Due:						USD 48,465.14

Extended Warranties

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
35	11004	WARRANTY, 4 YEAR, X26P	USD 297.75	USD 10,421.25	USD 0.00	USD 10,421.25
Extended Warranties Total Before Discounts:						USD 10,421.25
Extended Warranties Net Amount Due:						USD 10,421.25

Subtotal	USD 58,886.39
Estimated Shipping & Handling Cost	USD 581.58
Estimated Tax	USD 3,756.04
Grand Total	USD 63,224.01

Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

Axon Enterprise, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: _____ **Date:** _____

Name (Print): _____ **Title:** _____

PO# (if needed): _____

Quote: Q-143350-1

Please sign and email to Joseph Marioni at jmarioni@taser.com or fax to (480) 360-7713

THANK YOU FOR YOUR BUSINESS!

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Kelsey Barak

From: Rachel Lopez
Sent: Monday, November 20, 2017 9:06 AM
To: Scott Snyder
Subject: FW: Taser

Here you go!

Rachel Lopez

Administrative Technician • Fontana Police Department
rmlopez@fontana.org • Office: (909) 350-7749

From: Jason Maxwell [mailto:jmaxwell@taser.com]
Sent: Thursday, October 19, 2017 11:37 AM
To: Rachel Lopez <rmlopez@fontana.org>
Subject: RE: Taser

Rachel,

You got it! Let me know if you need anything else 😊

Jason Maxwell
Taser Inside Sales – (CA, KS, OK, AR, ND, MT)
Direct: 480.502.6201 | Fax: 480.378.6152

AXON | Taser
Protect Life. Protect Truth.

AXON.COM

TASER INTERNATIONAL IS NOW AXON



From: Rachel Lopez [mailto:rmlopez@fontana.org]
Sent: Thursday, October 19, 2017 11:34 AM
To: Jason Maxwell <jmaxwell@taser.com>
Subject: RE: Taser

That was fast.

Thank you Jason!

Rachel Lopez

Administrative Technician • Fontana Police Department
rmlopez@fontana.org • Office: (909) 350-7749

From: Jason Maxwell [<mailto:jmaxwell@taser.com>]
Sent: Thursday, October 19, 2017 11:34 AM
To: Rachel Lopez <rmlopez@fontana.org>
Subject: Taser

Rachel,

Please see attached!

Jason Maxwell
Taser Inside Sales – (CA, KS, OK, AR, ND, MT)
Direct: 480.502.6201 | Fax: 480.378.6152

AXON | Taser
Protect Life. Protect Truth.

AXON.COM

TASER INTERNATIONAL IS NOW AXON



From: Rachel Lopez [<mailto:rmlopez@fontana.org>]
Sent: Thursday, October 19, 2017 11:33 AM
To: Jason Maxwell <jmaxwell@taser.com>
Subject: RE: Taser - Quote
Importance: High

Good Moring Jason,

Could I please get an updated W-9 from you? Our Financial System shows Taser International under your number assigned in our system. I see that the remit to address reflects Axon Enterprise.

Thank you,

Rachel Lopez
Administrative Technician • Fontana Police Department
rmlopez@fontana.org • Office: (909) 350-7749

From: Jason Maxwell [<mailto:jmaxwell@taser.com>]
Sent: Tuesday, October 10, 2017 4:46 PM
To: Rachel Lopez <rmlopez@fontana.org>
Subject: RE: Taser - Quote

Hello,

Your signed quote has been received. I will get this order processed right away. Taser orders can ship out and be delivered as quickly as within 2 weeks with some orders taking up to 4 weeks. This is dependent on what specific products are ordered and the inventory of these items. If it has been a week or two and you are curious if your order has shipped, please send me an email and I will be happy to check on the status and see if there is a FedEx tracking number available at that time!

- For all NON-SMART cartridge orders: 1-2 weeks for shipment.
- For any order with smart cartridges: 3-4 weeks (but know it will likely go faster)

Please feel free to reach out if you need anything else at all.

Thank you!

Jason Maxwell
Taser Inside Sales – (KS, OK, AR, ND, MT)
Direct: 480.502.6201 | Fax: 480.378.6152

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From: Rachel Lopez [mailto:rmlopez@fontana.org]
Sent: Tuesday, October 10, 2017 4:39 PM
To: Jason Maxwell <jmaxwell@taser.com>
Subject: RE: Taser - Quote
Importance: High

Hello Jason,

Please find the attached signed quote #Q-137635-1. The billing and ship to are correct on your quote as well. If you have any questions please let me know.

Thank you,

Rachel Lopez
Administrative Technician • Fontana Police Department
rmlopez@fontana.org • Office: (909) 350-7749

From: Jason Maxwell [mailto:jmaxwell@taser.com]
Sent: Tuesday, October 10, 2017 3:19 PM
To: Rachel Lopez <rmlopez@fontana.org>

Subject: Taser - Quote

Importance: High

Rachel,

Hello,

Attached is the quote you requested. Taser requires a signed copy of this quote (no exceptions). If a PO needs to be issued by the department there is a line on the signature page that allows you to insert that PO number. You can either scan and email me back the quote, or fax the signed quote to the fax number provided below. Please note that I will ALWAYS send confirmation to your email on receiving your signed quote so that you know your order has been processed.

- Please ensure the billing and shipping addresses are correct. Thank you for choosing TASER!
- If you are a credited Police Department or hospital you will be billed Net-30 which means you have 30 days from the date on the invoice you receive to make payment. If you paid with a credit card, your card will be charged on the date of shipment!
- Please plan accordingly for training and on your needs of these products as orders can be delivered as quickly as 2 weeks and some can take up to 4 weeks.

Jason Maxwell

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